

IVCA CONCLAVE 2023

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21ST & 22ND FEBRUARY, 2023

Taj Lands End, Mumbai, India

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Agenda | 21st February, 2023 (TUE) | Day 1

08.00 a.m. - 08.45 a.m. IST

40 Mins

Registration & Networking Breakfast

08.45 a.m. - 09.45 a.m. IST

60 Mins

ESG Masterclass for Fund Managers:
Demystifying ESG

The masterclass aims to provide deep insights to Fund Managers on ESG integration and KPI measurement and monitoring, and will explore how to do this, with examples and case studies from current Fund Managers who are already integrating ESG in their investment lifecycle, as well as explore how this can create value for their Funds and the companies in their portfolio. The session also aims to bring perspectives and expectations from Limited Partners on ESG and BI integration and the various forms of support offered to Fund Managers to implement this.

Speakers:

- Sowmya Suryanarayanan, Director - Impact & ESG, Aavishkaar Capital
- Santosh Singh, Partner and Managing Director, Intellectap
- Ekta Ganotra, Associate, British International Investment (BII)
- Deepak Kumar, Executive – ESG Impact, British International Investment (BII)

09.45 a.m. - 10.10 a.m. IST

25 Mins

Fireside Chat: Analysing Key Market Allocations

- Deepak Dara, Senior Managing Director and Head of India, Ontario Teachers' Pension Plan (OTPP)
- Renuka Ramnath, Founder, Managing Director and CEO, Multiples Alternative Asset Management
- Manish Kejriwal, Managing Partner & Founder, Kedaara Capital

10.10 a.m. - 10.40 a.m. IST

30 Mins

Welcome & Keynote Address

- Shri Debasish Panda, Chairman, Insurance Regulatory and Development Authority of India (IRDAI)
- Shweta Rajpal Kohli, Chief Public Policy Officer, Sequoia Capital India & Southeast Asia

10.40 a.m. - 11.20 a.m. IST

40 Mins

Panel Discussion: The changing dynamics of LP Allocations and where does India stand

Speakers:

- Anita Marangoly George, Founding Partner, Edhina Capital
- Chirantan Patnaik, Director, Venture Capital, British International Investment (BII)
- Neha Grover, South Asia, Regional Lead, Private Equity Funds, International Finance Corporation (IFC)
- Pavan Gupte, Partner, Iron Pillar
- Siddharth Jhunjhunwala, Executive Director and Head of the Fund of Funds, Waterfield Advisors
- Pratibha Jain, Head of Strategy and Group General Counsel, Everstone Group (Moderator)

11.20 a.m. - 12.00 p.m. IST

40 Mins

Panel Discussion: Trends and strategies for PE investing in India

Speakers:

- Jayanta Basu, Managing Partner, CX Partners
- Manish Kejriwal, Co-CEO and Managing Partner, Kedaara Capital
- Sanjay Gujral, Chief Business Officer, Everstone Group
- Sanjay Kukreja, Partner and CIO, ChrysCapital
- Shivani Bhasin Sachdeva, Founder and CEO, India Alternatives Investment Advisors
- Sudhir Variyar, Managing Director, Multiples Alternate Asset Management
- Gautam Mehra, Partner, PricewaterhouseCoopers Professional Services LLP, India (Moderator)

12.00 p.m. - 12.20 p.m. IST

20 Mins

Keynote Address: A Resilient India in a Turbulent World

Speaker:

- Neelkanth Mishra, Managing Director, Co-Head of Equity Strategy, Asia Pacific, Head of India Securities Research, Credit Suisse

12.20 p.m. - 01.00 p.m. IST

40 Mins

Panel Discussion: Climate Investing: Leading the way for the world

Speakers:

- Cate Ambrose, CEO and Board Member, GPCA
- Dhanpal Jhaveri, Vice Chairman, Everstone Group & CEO, Eversource Capital
- Gaurav Kapoor, Head Capital, British High Commission
- Karan Mohla, General Partner, B Capital
- Vikram Raju, Managing Director and Head of Climate Investing - Private Credit & Equity, Morgan Stanley
- Dhruva Purkayastha, India Director, Climate Policy Initiative & Director, USICEF
- Anjali Bansal, Founder, Avaana Capital (Moderator)

01.00 p.m. - 02.00 p.m. IST

60 Mins

Networking Lunch

02.00 p.m. - 02.20 p.m. IST

20 Mins

Fireside Chat: Racing Ahead with Narain Karthikeyan

Speakers:

- Narain Karthikeyan, India's first Formula One Driver and Founder & CEO, DriveX
- Ashley Menezes, Vice Chairperson, IVCA and Partner & COO, ChrysCapital

21st February, 2023 (TUE) | Day 1

02.20 p.m. - 03.00 p.m. IST

40 Mins

Panel Discussion: The Rise of Venture Debt Market in India

Speakers:

- Ankur Bansal, Executive Director, BlackSoil
- Ishpreet Gandhi, Founder & Managing Partner, Stride Ventures
- Rahul Khanna, Co-Founder and Managing Partner, Trifecta Capital
- Tarana Lalwani, Partner, Innoven Capital
- Vinod Murali, Managing Partner, Alteria Capital
- Arun Baldwa, Director - Private Equity, SS&C GlobeOp (*Moderator*)

03.00 p.m. - 03.20 p.m. IST

20 Mins

Keynote Address

Speaker:

- Shri. Anurag Jain, Secretary, Department for Promotion of Industry and Internal Trade (DPIIT) (Invited)

03.20 p.m. - 03.30 p.m. IST

10 Mins

Report Launch: Venture Debt Report by Stride Ventures

Speaker:

- Apoorva Sharma, Partner, Stride Ventures

03.30 p.m. - 04.10 p.m. IST

40 Mins

Panel Discussion: VC Investments in India – Keeping up the momentum

Speakers:

- Anjani Bansal, India Country Head and Partner, Global Brain (GB)
- Lavanya Ashok, General Partner, Trifecta Capital
- Mohanjit Jolly, Partner, Iron Pillar
- Rajan Anandan, Managing Director, Surge & Sequoia Capital India LLP
- Sagar Agarwal, Co-founder & Managing Director, Beams Fintech Fund
- Tejesh Chitlangi, Senior Partner, IC Universal Legal (*Moderator*)

04.00 p.m. - 04.15 p.m. IST

15 Mins

Networking Tea/ Coffee Break

04.10 p.m. - 04.30 p.m. IST

20 Mins

Fireside Chat

Speakers:

- Shri. Praveen Trivedi, Executive Director, International Financial Services Centres Authority (IFSCA)
- Tushar Sachade, Partner, Price Waterhouse & Co LLP

04.30 p.m. - 05.00 p.m. IST

30 Mins

Panel Discussion: IFSC: Creating new destination for funds

Speakers:

- Shagoofa Rashid Khan, Group General Counsel & Head Corporate Affairs, National Investment and Infrastructure Fund (NIIF)
- Siddarth Pai, Founding Partner, Chief Financial Officer & ESG Officer, 3one4 Capital
- Nandini Pathak, Leader, Investment Funds Practice, NDA
- Subramaniam Krishnan, Partner – Private Equity & Financial Services, Tax & Regulatory Services, Ernst & Young LLP
- Tushar Sachade, Partner, Price Waterhouse & Co LLP (*Moderator*)

05.00 p.m. - 05.20 p.m. IST

20 Mins

Keynote Address

Speakers:

- Shri. S Ramann, Chairman & Managing Director, SIDBI (Small Industries Development Bank of India)

05.20 p.m. - 06.00 p.m. IST

40 Mins

Panel Discussion: The strategic Partner: Indian Fund of Funds ecosystem

Speakers:

- Shri Satya Prakash Singh, CGM, Venture Finance and Investment Vertical, SIDBI
- Anand Unnikrishnan, Managing Partner - Fund of Funds · National Investment and Infrastructure Fund (NIIF)
- Neha Khosla, Investment Lead – Fund of Funds & Innovation, British High Commission
- Prashanth Prakash, Founding Partner, Accel Partners India LLP
- Rema Subramanian, Co-Founder & Managing Partner, Ankur Capital
- Vineet Rai, Founder, Aavishkaar Group and Managing Partner, Aavishkaar Capital
- Bharat Anand, Partner, Khaitan & Co. (*Moderator*)

06.00 p.m. - 06.10 p.m. IST

10 Mins

Report Launch: IVCA - EY PE/VC Agenda – India Trend Book 2023

Speakers:

- Vivek Soni, Partner – M&A & National Leader, Private Equity Services, EY

06.10 p.m. - 07.00 p.m. IST

50 Mins

Session on Leadership and spiritualism

Speakers:

- Amogh Lila Das Prabhu, Monk, Spiritual-Motivational Speaker
- Prashanth Prakash, Founding Partner, Accel Partners India LLP

07.00 p.m. Onwards

Networking Cocktails & Dinner

22nd February, 2023 (WED) | Day 2

09.00 a.m. - 09.50 a.m. IST

50 Mins

Networking Breakfast

09.50 a.m. - 10.00 a.m. IST

10 Mins

Opening Address

Speaker:

- Vishal Mahadevia, Managing Director, Head of India, Warburg Pincus

10.00 a.m. - 10.20 a.m. IST

20 Mins

Fireside Chat: Of Deployments and Strategies for India

Speakers:

- Prakash Kaushiva, Managing Director, Private Equity, CPP Investments
- Renuka Ramnath, Founder, Managing Director and CEO, Multiples Alternative Asset Management

10.20 a.m. - 10.40 a.m. IST

20 Mins

Showcasing ESG in PropTech

Speakers:

- Abilash Haridass, Co-Founder & CEO - WEGoT
- Mahesh Babu, Founder, Enviro Enablers
- Anshul Khurana, Co-founder, Entitled
- Deepak Anand, Co-founder & CEO, Housr

10.40 a.m. - 11.20 a.m. IST

40 Mins

Panel Discussion: Private Equity in India's Real Estate: What's working, what's not?

Speakers:

- Nipun Sahni, Partner, Apollo Global Management
- Rahul Rai, Head - Real Estate Investment Business, ICICI Prudential AMC
- Vikas Chimakurthy, CEO, Kotak Realty Fund
- Vipul Roongta, MD & CEO, HDFC Capital Advisors
- Manisha Natarajan, Consulting Editor, Real Estate, NDTV (Moderator)

11.20 a.m. - 12.00 p.m. IST

40 Mins

Panel Discussion: Private Credit- Solution Capital to the funding gap

Speaker:

- Kanchan Jain, CEO, BPEA Credit
- Navin Sambhani, Managing Director, Special Situations Fund, Edelweiss Alternatives Asset Advisors
- Prasanna M, Chief Sales Officer, Vivriti Asset Management
- Sabita Prakash, Managing Director, Asia Pacific, ADM Capital
- Dinkar Venkatasubramanian, Partner, Turnaround and Restructuring Strategy, EY
- Sridhar Nagarajan, Regional Managing Director, IQ-EQ (Moderator)

12.00 p.m. - 12.20 p.m. IST

20 Mins

Presentation: PE/VC Outlook for 2023 and beyond

Speakers:

- Geetanjali Bhalotia, SVP, APAC Head of Research, Preqin

12.20 p.m. - 01.00 p.m. IST

40 Mins

Panel Discussion: Expanding the Horizon: Alternate Avenues for Domestic Investors

Speakers:

- Anirudh Damani, Managing Partner, Artha Venture Fund
- Chandrakant Soni, Director & Head-Fund Raising & IR, Motilal Oswal Alternates
- Kartik Reddy, Chairperson, IVCA & Co-founder and Managing Partner, Blume Ventures
- Pranav Parikh, Managing Partner, Private Equity, Nuvama Asset Management
- Mandeep Julka, Vice President, Chiratae Ventures
- Nupur Garg, Founder, WinPE
- Siddharth Shah, Senior Partner, Khaitan & Co. (Moderator)

01.00 p.m. - 02.00 p.m. IST

60 Mins

Networking Lunch

02.00 p.m. - 02.20 p.m. IST

20 Mins

Presentation: India PE-VC investments landscape 2022

Speaker:

- Sriwatsan K, Partner, Bain & Company India

02.20 p.m. - 03.00 p.m. IST

40 Mins

Panel Discussion: Investors perspective on creating a Robust Healthcare system and the opportunities

Speaker:

- Dr. Manish Diwan, Head - Strategic Partnership, BIRAC
- Anurag Seth, Principal AI/ML Advisor, AWS
- Mayur Sirdesai, Partner, Somerset Indus Capital Partners
- Pankaj Jethwani, Executive Vice President, W Health Ventures
- Rahul Agarwal, Managing Director, Quadria Capital
- Visalakshi Chandramouli, Partner, Tata Capital Healthcare Fund
- Alka Goel, Founding Partner, Alkemi Venture Partners (Moderator)

03.00 p.m. - 03.20 p.m. IST

20 Mins

Fireside Chat

- Shahzad Madon, Head - Alternative Assets, Nippon Life India AIF Management Limited
- Andrew Holland, CEO - Public Markets Alternate Strategies, Avendus Capital Public Markets Alternate Strategies LLP
- Nisha Poddar, Editor And Anchor, CNBC TV18 (Moderator)
- Ravi Vukkadala, CEO, Northern Arc Investment Managers

22nd February, 2023 (WED) | Day 2

03.20 p.m. - 04.00 p.m. IST

40 Mins

Fireside Chat

- Shri. Ananth Narayan Gopalakrishnan, Whole-time member, Securities and Exchange Board of India (SEBI)
- Gopal Srinivasan, Senior Board Member, IVCA and Chairman & Managing Director, TVS Capital Funds

04.00 p.m. - 04.40 p.m. IST

40 Mins

Panel Discussion: Indian Infrastructure Opportunity: Investing for the future

- Ami Momaya, Director - Infrastructure, KKR
- Pushkar Kulkarni, Managing Director, Infrastructure & Sustainable Energies, CPP Investments
- Sreekumar Chatra, Managing Director, Infrastructure Funds, Edelweiss Alternative Asset Advisors
- Bhaskar Dasgupta, Non- Executive Director, Apex MENA & India Boards (Strategic Development), Apex Group
- Manish Aggarwal, Partner, Head – Infrastructure, Disinvestments & Special Situations Group, KPMG India Services LLP (Moderator)

04.40 p.m. - 05.00 p.m. IST

20 Mins

Report Launch: Trifecta Capital – BCG Venture Debt Report

Speakers:

- Rahul Khanna, Co-Founder and Managing Partner, Trifecta Capital
- Yashraj Erande, Managing Director and Partner, Boston Consulting Group (BCG)

05.00 p.m. - 05.05 p.m. IST

05 Mins

Talk by IQ-EQ

Speakers:

- Atul Muchhala, Executive Director – India Operations, IQ-EQ

05.05 p.m. - 05.45 p.m. IST

40 Mins

Panel Discussion: Exits: Creating records in Value Creation

Speakers:

- Gaurav Ahuja, Partner, Chryscapital
- Ranjit Shah, Managing Partner, Gaja Capital
- Santhanam Rajagopalan, Managing Director, True North
- Srinath Srinivasan, CEO, Oman India Joint Investment Fund
- Swati Bhartia, Executive Group Vice President | Principal, Motilal Oswal Alternates
- Kartik Ganapathy, Senior & Founding Partner, IndusLaw (Moderator)

05.45 p.m. - 05.55 p.m. IST

05 Mins

Report Launch: IVCA - EY - Peer Capital E-commerce and consumer internet sector - India Trendbook 2023

Speakers:

- K T Chandy, Partner, EY Private
- Surabhi Marwah Partner, EY
- Ankur Pahwa, Managing Partner, PeerCapital

05.55 p.m. - 06.30 p.m. IST

45 Mins

IVCA PE/VC Awards 2023

PE/VC Awards Jury

- Shri Deepak Bagla, Managing Director & CEO, Invest India
- Shri. UK Sinha, Former SEBI Chairman
- Anita Marangoly George, Founding Partner, Edhina Capital
- Cate Ambrose, CEO and Board Member, GPCA
- Sanjeev Bikhchandani, Founder, Info Edge India Ltd
- Vivek Pandit, Senior Partner, McKinsey & Company

06.30 p.m. - 06.35 p.m. IST

05 Mins

Closing Remarks

Speakers:

- Kartik Reddy, Chairperson, IVCA & Co-founder and Managing Partner, Blume Ventures

06.35 p.m. IST Onwards

Networking Cocktails & Dinner

KEYNOTE SPEAKERS



Shri Jayant Sinha

**Chairperson Of The Standing Committee For Finance,
Parliament Of India And BJP Lok Sabha Member Of
Parliament From Hazaribagh, Jharkhand**

Mr. Sinha is a second term Member of Parliament from Jharkhand, India. Mr. Sinha won his Lok Sabha elections in 2014 and 2019 with record margins. As Chairperson of the Standing Committee on Finance, Mr. Sinha leads the 31 member Parliamentary panel that has oversight of the Ministries of Finance, Corporate Affairs, Statistics & Program Implementation, and the Niti Aayog (the government planning agency). In addition, the panel has Parliamentary responsibility for the Reserve Bank of India, the Securities & Exchange Board of India, the Insolvency & Bankruptcy Board, and the Insurance and Pension regulatory authorities. Mr. Sinha is very active in Parliament having opened the debate on India's Annual Budget on multiple occasions as well as by introducing important Private Member Bills. In the 2021 Budget session, he introduced the Climate Change (Net Zero Carbon) Private Member Bill 2021.

Previously, Mr. Sinha served on India's Council of Ministers from 2014 to 2019; first, as the Minister of State for Finance and then as the Minister of State for Civil Aviation. During his time as a Minister, Mr. Sinha gained wide recognition as an innovative and results-oriented policymaker with singular successes ranging from piloting the legislation that brought in India's game-changing bankruptcy code to establishing India's sovereign wealth fund (the National Investment & Infrastructure Fund) to privatizing multiple airports under an entirely new regulatory framework. As Aviation Minister, Mr. Sinha was instrumental in upgrading safety and security across India's fast-growing aviation system. He launched the UDAN Regional Connectivity Scheme which expanded the number of operational airports in India by 50% in just three years. Mr. Sinha also implemented several major digital initiatives such as the Digital Sky drone policy and the DigiYatra digital traveler program.

Prior to his career in public service, Mr. Sinha was Partner at Omidyar Network (ON) and the Managing Director of Omidyar Network India Advisors, where he led overall investment strategy and operations in India from 2009 to 2013. At Omidyar, Mr. Sinha made venture capital investments in a variety of companies including two unicorns: Quikr and DailyHunt. Before joining Omidyar Network, Mr. Sinha was Managing Director at Courage Capital Management, where he led Global Technology and India-related investing for a billion dollar global special situations hedge fund. Mr. Sinha joined Courage Capital in 2006 after twelve years with McKinsey & Company, where he was a Partner in the Boston and Delhi offices, and co-led the Global Software & Services Practice.

As a global thought leader, Mr. Sinha has been published in the Financial Times, Times of India, Economic Times, Indian Express, Business Standard, Harvard Business Review, and the McKinsey Quarterly. He has pioneered new thinking on platform-based businesses, innovation-driven entrepreneurship, Climate Change, and sustainable development. Mr. Sinha's Getting to the Green Frontier development model is gaining broad acceptance as the Net Zero pathway for India in the 21st century.

Mr. Sinha has an MBA with Distinction from the Harvard Business School, an MS in Energy Management & Policy from the University of Pennsylvania, and a BTech with Distinction from the IIT Delhi. He was awarded the Distinguished Alumni award from IIT Delhi in 2015.

KEYNOTE SPEAKERS



Shri Anurag Jain

Secretary, Department for Promotion of Industry and Internal Trade (DPIIT)

Shri Anurag Jain is an Indian Administrative Service (IAS) Officer of 1989 Batch in Madhya Pradesh Cadre. He assumed the charge of office of Secretary, Department for Promotion of Industry and Internal Trade (DPIIT) on 27th September, 2021.

He has vast experience of Finance Sector, Information Technology, District Administration and Rural Development. He has served as Secretary to Chief Minister, Madhya Pradesh (5½ years) and Joint Secretary to Prime Minister (3½ years). He was Additional Chief Secretary (Finance), Govt. of Madhya Pradesh and was heading Finance Department for 2 years. Before assuming present assignment, he was Vice Chairman of Delhi Development Authority.

He as Joint Secretary in the Ministry of Finance is credited with conceptualizing and implementing one of the most successful initiatives 'Pradhan Mantri Jan Dhan Yojana', the largest financial inclusion programme in the World. As Secretary to Chief Minister, Madhya Pradesh, he was the prime mover of enactment of Public Service Delivery Management Act, an innovative concept adopted by more than a dozen States in the country. As Secretary, Information Technology, Govt. of Madhya Pradesh, he was instrumental in taking the State to top rungs in e-Readiness Assessment of States and Union Report.



Shri Ananth Narayan

Whole Time Member, Securities and Exchange Board of India (SEBI)

Mr Ananth Narayan Gopalakrishnan is a Whole Time Member of Securities and Exchange Board of India (SEBI) looking after Market Intermediaries Regulation and Supervision Department (MIRSD), Alternative Investment Fund and Foreign Portfolio Investors Department (AFD), Integrated Surveillance Department (ISD), Department of Economic & Policy Analysis (DEPA), and Information Technology Department (ITD). He is also at present a Member of the Board of Governors of National Institute of Securities Market (NISM).

Prior to the current assignment, Mr Ananth Narayan held the position of Associate Professor, S.P. Jain Institute of Management & Research, Mumbai. Prior to that, he had more than two and half decades of experience in banking and financial markets and has held various senior positions.

Mr Ananth Narayan has also served as a Director on the Boards of various organisations. He has also been a Member of various advisory committees constituted by SEBI and RBI.

He holds a Post-graduate Diploma in Management from Indian Institute of Management, Lucknow and a Bachelor of Technology (Electrical Engineering) from Indian Institute of Technology, Bombay.

KEYNOTE SPEAKERS



Shri Debasish Panda

Chairperson, Insurance Regulatory and Development Authority of India (IRDAI)

Shri Debasish Panda is an officer of Indian Administrative Service of 1987 batch of Uttar Pradesh cadre. His home State is Odisha. He joined as Chairman, Insurance Regulatory and Development Authority of India on 14th March 2022.

Prior to joining IRDAI, Shri Panda served as Secretary, Department of Financial Services, Ministry of Finance, Government of India where he superannuated on 31.1.2022. Shri Panda also served as Joint Secretary (Health & Family Welfare), Additional Secretary and as Special Secretary (Financial Services) in the Government of India.

Since joining IRDAI, Shri Panda has embarked upon a reform agenda with the objective of "Insurance for all" by 2047 and has undertaken numerous measures towards this end.

Shri Panda is a Post Graduate in Physics and has also done Masters in Developmental Management. He also has M.Phil degree in Environmental Sciences. He has undergone foreign training in Public Administration from USA & Philippines.



Shri S. Ramann

Chairman and Managing Director, SIDBI

Shri S. Ramann, belongs to 1991 batch of Indian Audit & Accounts Service (IA&AS). He joined as Chairman & Managing Director, Small Industries Development Bank of India (SIDBI) from 19th April 2021. Before joining SIDBI, he was MD & CEO of National E-Governance Services Limited (NeSL) from December 2016. Prior to joining NeSL, Mr Ramann was the Principal Accountant General (Audit), Jharkhand, Ranchi during 2015-2016. He worked with SEBI as CGM and later Executive Director between 2007 & 2013.

He held various positions in the offices under the C&AG of India in various States and also worked as Executive Secretary to the C&AG of India. He worked as First Secretary, at Indian High Commission, London for auditing the accounts of various Indian Embassies in Europe. He is BA (Hons) Economics from St Stephens College and MBA from FMS, Delhi University. He has done M. Sc. in Regulations from London School of Economics and Certified Internal Auditor from IIA Florida. He completed LLB from Mumbai University and Post Graduate Diploma in Securities Law.



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Sagar Agarwal
Cofounder &
Managing Partner.



Anuj Golecha
Cofounder &
Partner



Navin Surya
Fintech Expert
Partner

Growth Stage Fintech
Focused Investment Strategy

10-12 investments
Concentrated portfolio

\$10-15Mn Checks
With Co-Investments from LP's

FUND HIGHLIGHTS

\$120 Mn

India's 1st Growth
Stage Fintech Fund
Launched

1.33x

Current Returns on
Portfolio

OUR MARQUEE INVESTORS



OUR PORTFOLIO



KEYNOTE SPEAKERS



Shri Satya Prakash Singh

**Chief General Manager,
Small Industries Development Bank of India (SIDBI)**

Shri Satya Prakash Singh is currently holding the position of Chief General Manager, Small Industries Development Bank of India (SIDBI), New Delhi. Prior to his current assignment he was the Chief Executive Officer of SIDBI Venture Capital Ltd, a wholly owned subsidiary of SIDBI. He has a development banking carrier spanning over around three decades and handled several key assignments such as treasury and resources management, credit, micro finance, etc.. He has closely worked with multilateral and bilateral agencies for promoting and developing MSMEs in the country.

A Post Graduate in Economics and MBA Finance, Shri Singh has experience of more than 30 years in Banking and Academics. He is a certified associate of Indian Institute of Banking and Finance. He has participated in several international programmes on MSME financing and development and represented SIDBI as part of high level delegation for multilateral and bilateral negotiations. He has been on the Boards of several institutions, including national level financial institution.



Praveen Trivedi

**Executive Director,
International Financial Services Centres Authority (IFSCA)**

Mr. Praveen Trivedi has about three decade's rich professional experience wherein he has acted in various capacities including as a practicing advocate, teacher, legal advisor, regulator, supervisor and administrator. He is a post-graduate in Law and has also acquired Post Graduate Diploma in Management of Financial Resources. Presently he is pursuing a Ph.D. in Bankruptcy Laws and their impact on the financial growth of India.

He joined the Securities and Exchange Board of India (SEBI), the Indian securities market regulator in 1996. During his tenure of more than 22 years at SEBI, he handled a host of activities viz. regulation, supervision, investigation, inspection, and litigations besides participating/ heading various committees. He also acted as Regional Manager of SEBI's Northern Regional Office in New Delhi besides being appointed as Adjudication and Enquiry Officer in many cases. He rose to become Chief General Manager and was Head of the Enforcement Department before moving out of SEBI in June 2018.

While in SEBI, he was also posted to the Ministry of Finance (MoF), Government of India for about 3 years and helped it with regulatory matters. In MoF, he also handled Commodities Derivatives and other departments including matters related to Financial Sector Legislative Reforms Commission (FSLRC). He played a prominent role in the drafting Insolvency and Bankruptcy Code-2016, the first consolidated legislation to deal with Insolvency and bankruptcy in India.

Before joining IFSCA in January 2021, he was the Executive Director at Pension Fund Regulatory and Development Authority (PFRDA), the pension fund regulator in India since June 2018.



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IVCA PE/VC AWARDS JURY



Shri Deepak Bagla

**Managing Director & CEO,
Invest India**

Deepak Bagla has a professional career of over three decades, with the World Bank, Citibank, and Private Equity having responsibilities across Europe, Africa and Asia.

He is currently the Managing Director and CEO of Invest India, the National Investment Promotion and Facilitation Agency promoted by the Government of India. Invest India is also the execution agency for Start-up India and the Prime Minister's Science and Technology initiative.

He is a member of several High-level Government committees including Fintech and Innovation. Mr. Bagla was on the Investment Committee for the Government US \$ 1.5 billion "Fund of Funds for Start-ups" and is on the Advisory Board of the Government \$7 billion "Fund of Funds for MSMEs". He is also a special invitee to the Prime Minister's Science Technology & Innovation Advisory Council.

Mr Bagla has a bachelor's degree with Honors in Economics from St Stephens College, New Delhi and a dual Masters in International Diplomacy and International Trade and Finance from The School of Foreign Service, Georgetown University, Washington DC.

He is the President of the Geneva based World Association of Investment Promotion Agencies with membership of 105 countries.

Mr. Bagla has been conferred "Grande Ufficiale dell'Ordine della Stella d'Italia" by the President of the Republic of Italy.



Shri. UK Sinha

Former SEBI Chairman

IVCA PE/VC AWARDS JURY



Anita Marangoly George

**Co-Founder,
Edhina Capital**

Anita Marangoly George has been an investor backing early trends with winning partners and established a distinguished track record in sustainable investments across the globe. She began her career as a Young Professional at the World Bank based in Washington DC and worked on infrastructure in Latin America, Eastern and Central Europe. She worked with Siemens AG to set up Siemens Financial Services in India and supported projects in Telecom and Power sectors. Anita played key leadership roles at the International Finance Corporation (IFC) with many firsts in infrastructure, natural resources, municipal finance and creation of IFC's Venture group. She has extensive experience in Renewable Energy, transportation and water from early stage to established companies across several geographies. She was Sr. Director for Energy for the World Bank Group and mobilized billions into clean energy and electrification.

In 2016, Anita established CDPQ's office in India and became Executive Vice President and Head of Emerging Markets at CDPQ. Her final post at CDPQ was Executive Vice President and Deputy Head of CDPQ Global covering all geographies outside of Canada and supporting investments in renewable energy, highways, telecom, and tech investments in Emerging Markets.

Anita George is passionately committed to human capital development and economic empowerment of women and girls. She is actively engaged in mentoring women and girls. Anita serves on non-profit boards and advisory boards/councils involved in Recovery and Resilience, Human Capital Development, Technology and Climate Finance, and Sustainable Infrastructure.



Cate Ambrose

**CEO and Board Member,
Global Private Capital Association (formerly EMPEA)**

Cate Ambrose is CEO and Board Member of the Global Private Capital Association (formerly EMPEA), an independent, non-profit membership organization representing 300+ fund managers, institutional investors, family offices, sovereign wealth funds, and development finance institutions who manage more than USD2t in assets across Asia, Latin America, Africa, Central & Eastern Europe and the Middle East.

Cate is a Board Member at the Meli Kaszek Pioneer Corp., a Steering Committee Member of the United Nations Institutional Investor Partnership for Sustainable Development (IIPSD) and on the Advisory Board of the Association for Private Capital Investment in Latin America (LAVCA). She is also a Board Member for Girls Write Now, a non-profit that mentors underserved young women in New York City.

Cate speaks and writes regularly on a range of topics related to public policy and private investment in global markets. She is a commentator on CNN en Español, Bloomberg and Fox Business and a guest lecturer at The Wharton School.



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IVCA PE/VC AWARDS JURY



Sanjeev Bikhchandani

Founder,
Info Edge India Ltd

Sanjeev Bikhchandani is the Founder of Info Edge India Ltd – the company that owns Naukri.com, India's leading job site. It also owns 99acres.com, Jeevansathi.com and Shiksha.com. In addition, it has invested in approximately 50 startups including Zomato, Policybazaar, Shopkirana, Ustraa, Gramophone, Bijnis, Shopsy and Dotpe.

Sanjeev schooled at St. Columba's School in New Delhi. He graduated in Economics from St. Stephen's College, Delhi University and began his career working in advertising with Lintas. After working for three years he did his post-graduation from IIM Ahmedabad in 1989 and joined the consumer marketing firm HMM Ltd (now called GlaxoSmithKline Consumer Healthcare Ltd). He quit his job for entrepreneurship eighteen months later and co-founded Info Edge.

For the first 7 years as an entrepreneur, Sanjeev drifted and did a number of small businesses – from salary surveys to databases, to feasibility studies, to training. For a brief period, he was the Consulting Editor of Avenues – the careers supplement of 'The Pioneer' newspaper.

In 1997, Info Edge launched Naukri.com and transformed itself into an Internet company. Starting from a servant quarter above a garage and with seed capital of Rs 2,000, the company grew and attracted investment from leading venture capitalists. It was the first Internet company to list on Indian stock exchanges. Today, Info Edge employs over 4500 people and has a market capitalization of over USD 8 billion.

Sanjeev is active in various industry forums and is a contributor to the entrepreneurship ecosystem. He has served as the President of the Delhi chapter of TiE (The Indus Entrepreneurs). He has also served as a member of the Global Board of Trustees of TiE.

He serves as a Member of the Council of Management of All India Management Association. He has been Chair of the Internet Council of NASSCOM. He has also served on the Venture Capital Investment Committee for the SIDBI Fund of Funds for startups. Sanjeev is a member of the Board of the CIIE Initiatives at IIM Ahmedabad. He is also a member of the National Startup Advisory Council.

Apart from this, Sanjeev is also engaged in philanthropy. He is a founding trustee of Ashoka University. He is a member of the Board of Chintan – a not for profit organization that works with waste pickers in Delhi. He supports 1947 Partition Archive – a notfor profit that is building an oral history archive consisting of video interviews of people who experienced partition. He also supports several other non-profit organisations.

Sanjeev has received several awards and honours.

He received the "Ernst and Young – Entrepreneur of the Year" award in 2008 for Business Transformation. Sanjeev also won the Dataquest Pathbreaker Award & the Teacher's Achievement Award for Business in the same year. In 2011, he was conferred the Distinguished Alumnus award by IIM Ahmedabad and in 2012 he was honoured with the CF Andrews Distinguished Alumnus award by St. Stephen's College. He is the recipient of the LakshmiPat Singhania – IIM Lucknow National Leadership Award, as Young Leader in the Business Category for the year 2012. In April 2017, Outlook Magazine selected him as one of India's fifty greatest CEOs ever. In 2019, he received Lifetime Achievement Award in IT given by the Financial Express. Recently in Oct 2021, he was honoured with the Pride of India Award 2021 for Lifetime Achievement from Chiratae Ventures. In December 2021 he was awarded an honorary doctorate by Amity University.

Sanjeev was conferred with the Padma Shri Award 2020.

IVCA PE/VC AWARDS JURY



Vivek Pandit

**Senior Partner,
McKinsey & Company**

Vivek is a Senior Partner and Global co-leader of McKinsey's Private Equity & Principal Investors Practice. Vivek serves the world's leading investors and shareholders on strategy, origination, transformations, organization, sustainability and exits. Vivek works with leading family-owned businesses, services firms, pension funds, sovereign wealth funds, social impact & sustainability funds, and private equity funds. Vivek joined McKinsey in New York, where he was elected a Partner of the Firm in 2005, and has worked across offices in North America, Europe, Japan and India.

Vivek speaks and publishes regularly across business journals, including McKinsey reports on Investment Themes Arising from Sustainability (Jan 2020), Private equity and the new reality of coronavirus (April 2020), Private markets 2020: A new decade for private markets (Feb 2020), Catalysing the Growth of the Impact Economy (2019), Indian Private Equity: Coming of Age (2018), The continued rise of Korean Private Equity (2018), Social Impact Investing – Has the Time Come (2017), Global Private Equity Markets Review – Defying Expectations (2017), Private Equity and India's Economic Development (2016) and "Granularity of Growth: Asia" (Marshall Cavendish).

Vivek serves as a Trustee of the Aspen Institute, an Advisor to Social Finance India (Social Impact Bonds) and Nishith Desai Associates, and served on a select non-profit education and healthcare boards including St. Judes and The Doon School. He holds degrees from Stanford University and the University of California. He currently resides in Mumbai with his spouse (Founder of The Music Circle, Co-founder of Project Rangeet) and three children.

FEATURED SPEAKERS



Narain Karthikeyan

**India's first Formula One Driver
and Founder & CEO, DriveX**

Narain Karthikeyan born 14 Jan 1977 is India's first Formula One driver. He has accomplished the impossible in the world of Motorsports all the way from India.

Based from the business house family called PSG in Coimbatore, India with an excellent track record of over 100 years in various philanthropic and commercial interests in education, health care and textiles. He co-founded Leap Green Energy, a multifaceted renewable energy company with a capacity of 2 Gigawatt.

He has also worked extensively with automotive OEM's in manufacturing and development and has established himself as the brand ambassador of Tata Motors. Most recently, Narain co-founded DriveX, India's fastest growing pre-owned mobility platform.



Abilash Haridass

**CEO & Co-Founder,
WEGoT**

Abilash is the CEO and a Co-founder at WEGoT Utility Solutions – a company in the sustainability tech space focussing on smart metering of utilities. The name of the company is a play on the term Internet of Things (IoT) for water, electricity and gas.

Abilash is a seasoned entrepreneur backed by 17 years of experience in various roles. Before venturing into the world of water solutions, Abilash successfully founded and ran a company called VBMS that specialised in integrating end-to-end security solutions.

Abilash studied Electrical Engineering from the State University of New York before working at Cisco. Both these experiences have given him an understanding of the business and tech of cloud computing.

He is passionate about technology for sustainability and believes that initiatives like WEGoT need to scale to make a dent in the global water supply crisis.

Fitness, games and sports are Abilash's favourite enthusiasms. He believes that sport teaches you to be fair, competitive, and relentlessly pursue excellence – values that flow back into his life as an entrepreneur.

His favourite part of work is the adrenalin rush of getting together with smart people to solve really tough problems. When he is not in the office, you will find him training as a part of the national ultimate frisbee team or looking for hikes and new experiences as a traveller.



Transformational Companies Are Led And Built By Revolutionary Founders. We Back These Founders Early And Remain Lifelong Partners.

At Blume, we are backing the next wave of revolutionary founders, from India, for the world. We support founders with capital and a full range of services, including on-demand counsel and support, growth capital, and strategic partnerships. But more importantly, we bring a steadfast conviction in their journeys and stick with them through the ups and downs, backing their bold experiments as lifelong partners.

This commitment to our founders has helped us attract many of the best

early-stage deals in India, leading to investments in 100+ companies. Since 2010, Blume has grown to become one of India's largest home-grown, early-stage venture capital firms with an AUM of \$600M across four funds.

We know that raising a fund is just a part of our journey. Our legacy will be built on deploying, multiplying, and returning initial investments while deeply impacting people's lives. We are just getting started in this pursuit, and the best is yet to come.

◆ Select Portfolio Companies ◆



FEATURED SPEAKERS



Alka Goel

**Founder,
Alkemi Growth Capital**

Alka Goel is the Founder of Alkemi Growth Capital LLP, an early stage healthcare and consumer wellness fund. She has led investment in multiple sub-sectors over the last 4 years. Prior to that, Alka was a Partner in McKinsey & Co., New York office, where she primarily served clients in the life science and private equity industry.

At McKinsey, she served more than 350 Clients across all major geographies. She has completed her business school from Indian Institute of Management, Ahmedabad in 2000 and Bachelor of Economics from Lady Shri Ram College, Delhi University.



Ami Momaya

**Director - Infrastructure,
KKR**

Ami Momaya (Mumbai) joined KKR in 2022 and is a member of the Asia-Pacific Infrastructure team. Ms. Momaya is responsible for infrastructure investments in India. Ms. Momaya began her career at Morgan Stanley where she spent 17 years across their India and New York offices and was instrumental in building their India infrastructure business. As a part of Morgan Stanley's infrastructure business, Ms. Momaya led transactions across transportation, logistics and renewable energy. Prior to joining the Infrastructure Fund in 2008, Ms. Momaya worked at Morgan Stanley's Investment Banking Division in New York where she focused on buyouts, mergers & acquisitions, initial public offerings and financings in services, outsourcing and payment processing sectors. Ms. Momaya holds a Bachelors in Commerce from Mumbai University and a post graduate degree from the Narsee Monjee Institute of Management Studies (Mumbai).

FEATURED SPEAKERS



Amogh Lila Das Prabhu

Monk,
Spiritual-Motivational Speaker

Key Achievements

- Extremely popular over Social Media platforms like YouTube, Instagram, Facebook etc. with millions of views in each video across global audience.
- Well known for unique connecting style of presentation.
- Lead designer of Vedic Courses (Ashraya) for practicing spirituality in Delhi NCR.
- Director of SMA (Spirituality in Modern Age) program for youth all over world with more than 1 Lakh registrations so far.
- Practicing Bhakti Yoga Since 2000 (within ISKCON).
- Director, actor and script writer for various famous drama groups like Vaikuntha Players.

Educational Background

B.Tech. from CSE

Professional Background

Worked as Project Manager in HCL, Hewlett & XL for 6 years in India as well as in USA.

Presently, he is guest faculty in IIM Ahmedabad for teaching courses on ethics and morality from Bhagavad-Gita.

Designation

- Vice President ISKCON Dwarka, Delhi.
- Director ISKCON Youth Forum, Dwarka, Delhi.

FEATURED SPEAKERS



Anand Unnikrishnan

**Managing Partner – Fund of Funds,
NIIF**

Anand has 20+ years of experience across India and Australia in areas such as investment management, finance and consulting, of which the last 15 years have been in investment management in India. Through his career, Anand has been involved in several direct and fund investments in sectors such as roads, power, healthcare, renewable energy and real estate.

In his current role, Anand manages a one-of-its kind professionally managed Fund of Funds in India and has invested over US\$500 million across credit, growth, buy-out and venture capital funds. He is a recipient of the LP of the Year Award, 2022 by VC Circle in India.

Prior to joining NIIF, Anand was a senior executive of Macquarie Infrastructure and Real Assets (MIRA) team in India for about 10 years. In his tenure with MIRA, Anand was instrumental in establishing the fund and worked across several roles in the business, including being a member of the Board and the Investment Committee of MIRA's Indian fund vehicle. Before MIRA, Anand worked with KPMG for over seven years in India and Australia, across audit and financial advisory services.

Anand holds a Bachelor of Commerce and is an Indian Chartered Accountant and has completed his Certified Public Accountancy (US).



Andrew Holland

**CEO - Public Markets Alternate Strategies, Aventus
Capital Public Markets Alternate Strategies LLP**

Andrew has joined Aventus Capital Public Markets Alternate Strategies LLP from December 2016. Prior to joining Aventus, Andrew was the CEO of Ambit Investment Advisors where he built one of India's largest and most successful Hedge Funds. He also was the Managing Director – Strategic Investment Group for Merrill Lynch in India. Andrew was the Chief Administrative Officer and Head of Research at Merrill Lynch in India. He successfully built DSP Merrill Lynch to a rated Research Broking House in Asia Money, Institutional Investor and Greenwich. He also worked with County Nat West, Barclays (BZW) and Credit Suisse.



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FEATURED SPEAKERS



Anirudh Damani

**Managing Partner,
Artha Venture Fund**

Accoutred with over 15 years of entrepreneurial experience, Anirudh is a fourth-generation entrepreneur and a second-generation investor from the Damani family. He was the first to introduce the concept of microVC firms in India and is currently the managing partner of Artha Venture Fund (AVF), the country's first early-stage microVC firm. Under his leadership, AVF has made significant investments in the B2B, SaaS, B2C, FinTech and SpaceTech segments.

After a successful sales and entrepreneurial stint in Texas, he moved back to India in 2012 and started investing in and mentoring early-stage founders through his family office's alternative investment arm, Artha India Ventures. His initial investments included (multi-bagger investments in) OYO Rooms, Tala, Exotel, Purple, Interstellar, Coutloot, Mobilewalla, Beardo, ConfirmTkt, and Karza. He has a stellar cumulative portfolio with over 106 investments spread across India, the USA, and Israel.

Based on his early-stage investment strategy, Anirudh launched India's first early-stage microVC firm – Artha Venture Fund (AVF), initially aimed at being a ₹200 crore (~\$30 million) but ended up at ₹225 crore corpus. His knack to pick winners is demonstrated by the 10.2x return on investment his overall start-up portfolio has delivered in less than a decade at an IRR higher than 50%. AVF's dedicated portfolio includes Agnikul, LenDenClub, HobSpace, PiggyRide, Daalchini, StarClinch, and more.

In addition to Artha India Ventures, he also co-founded Artha Energy Resources (a renewable energy independent power producer), under the business umbrella of Artha Group.

A double major from Austin College in Sherman, TX, Anirudh has an exceptional work-life balance. He has a passionate drive about adventure, travel, deep-sea diving, sky diving, blogging, and is also a die-hard cricket fan.

FEATURED SPEAKERS



Anisha Singh

Founder, She Capital
Founder and Ex CEO mydala.com

Anisha is the Founder and driving force behind She Capital, India's leading diversity fund that invests in high-growth startups led or co-led by women. With numerous notable investments, including the exit of Clovia to Reliance in the largest all-cash deal in the fashion industry, She Capital is making a significant impact in the founder as well as the startup ecosystem.

Anisha's background includes being one of India's first female startup founders, having founded and scaled Mydala, a local services marketing platform, and selling her digital content company, Kinis, to Obeo, a US marketing firm. Anisha's journey began with her work for the Clinton Administration on the Springboard initiative, which helped women entrepreneurs secure funding. Today, she continues to inspire and empower women entrepreneurs as a role model for future generations.

As President of the jury for the Cartier Women Initiative Awards in the Asia-Oceania region, Anisha is widely recognized for her contributions to diversity and inclusion in the business world. In 2020, she was named one of The Top 100 Global Diversity Leaders. In 2018, she was ranked among the Top 10 women CEOs outside the US by Crunchbase. Anisha holds an MA and MBA from American University in Washington DC. She is a noted expert and widely loved/appreciated/admired speaker on entrepreneurship, diversity and the start up ecosystem globally, having spoken at marquee international conferences like:

- World Economic Forum, Davos
- The Mobile World Congress, Shanghai
- Slush, Helsinki
- Founders Forum, London
- London Tech Week
- Super Return, HongKong
- Unlimited India (Sweden)
- Wired, London
- TEDx
- The Boao Forum, China,
- SeedStars Summit, Thailand
- Start-up India
- Champions of Change
- 10,000 Women in Tech conference

FEATURED SPEAKERS



Anita Marangoly George

**Co-Founder,
Edhina Capital**

Anita Marangoly George has been an investor backing early trends with winning partners and established a distinguished track record in sustainable investments across the globe. She began her career as a Young Professional at the World Bank based in Washington DC and worked on infrastructure in Latin America, Eastern and Central Europe. She worked with Siemens AG to set up Siemens Financial Services in India and supported projects in Telecom and Power sectors. Anita played key leadership roles at the International Finance Corporation (IFC) with many firsts in infrastructure, natural resources, municipal finance and creation of IFC's Venture group. She has extensive experience in Renewable Energy, transportation and water from early stage to established companies across several geographies. She was Sr. Director for Energy for the World Bank Group and mobilized billions into clean energy and electrification.

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FEATURED SPEAKERS



Anjali Bansal

Founder,
Avaana Capital

Anjali Bansal is the Founder of Avaana Capital, investing in technology and innovation-led start-ups who are catalysing climate action and sustainability and delivering exponential returns. Previously, Anjali has been the Non-Executive Chairperson of Dena Bank, appointed by the Government of India to steer the resolution of the stressed bank, eventually leading to a merger with the Bank of Baroda. Prior to that, Anjali was a Global Partner and Managing Director with TPG Growth PE, responsible for India, SE Asia, Africa and the Middle East. She started her career as a strategy consultant with McKinsey and Co. in New York.

Anjali has invested in and mentored various successful start-ups including Delhivery, Urban Company, Darwinbox, Nykaa, Lenskart, Coverfox and Alpha Vector. She is closely associated with NITI Aayog's Women Entrepreneurship Platform and Digital Solutions. She has been appointed on the Expert Advisory Committee for the Start Up India Seed Fund Scheme announced by the Honourable Prime Minister. Anjali is a member of the Steering Committee advising the government on Open Network for Digital Commerce (ONDC). She also serves as an independent non-executive director on several leading boards including Tata Power, Kotak AMC, and Piramal Enterprises.

She has previously chaired the India board of Women's World Banking a leading global livelihood-promoting institution, board member at GSK Pharma and on the Managing Committee of the Indian Venture Capital Association. She has been appointed as President, Bombay Chamber of Commerce and Industry, and serves on the CII National Committee on Corporate Governance. Anjali previously co-founded and chaired the FICCI Center for Corporate Governance program for Women on Corporate Boards. She is a member of the Young Presidents' Organization and a charter member of TIE.

She has been listed as one of the "Most Powerful Women in Indian Business" by India's leading publications, Business Today, and by Fortune India.

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FEATURED SPEAKERS



Anjani Bansal

**India Country Head and Partner,
Global Brain (GB)**

Anjani Bansal is the India Country Head and Partner at Global Brain (GB). He is focusing on building GB's portfolio of investments in India. GB has invested in over 300 companies globally, and achieved 27 IPOs and 61 M&As thus far. India is at the center of its growth strategy going forward. GB aims for rapid scale up of startups through partnerships with its deep network of global companies across a wide range of sectors.

GB also manages 12 strategic funds backed by large multinationals such as Mitsubishi, Sony, Epson, Mitsui and Kirin. It leverages these relationships to engineer expansion of startups beyond India. Anjani's multi-disciplinary experience across software development, finance, government policies, and early stage startups in sectors such as fintech, agriculture and food, education and healthcare - in India and Africa - will help startups grow in India and beyond.

Prior to GB, Anjani worked at Fidelity, Morgan Stanley, United Nations, and Bill and Melinda Gates Foundation. He holds bachelor's degree in mechanical engineering (aerodynamics), master's degree in computer science (distributed computing), and an MBA. He also serves on government committees such as MEITY's XR startup program.



Ankur Bansal

**Co-Founder & Director,
BlackSoil Capital**

Ankur Bansal is the Co-Founder & Director of BlackSoil, which is a new-age venture debt platform also focused on structured debt and real estate debt (legacy business). He has over 15 years of experience in idea origination, credit, M&A execution, investment thesis, commercial negotiations, and post-deal investment management.

Under his leadership, BlackSoil has made credit disbursements of over INR 2,000 Crs across 125 transactions with 75+ notable exits. Some of BlackSoil's noteworthy investments include 9 unicorns – Upstox, Slice, Mobikwik, Udaan, Infra.Market, Zetwerk, OYO Rooms, Spinny & Purple along with other prominent companies such as leading roll-up play cloud kitchen company – Curefoods, a pioneer in the EV ride-hailing space – Blu-Smart, women-focused rural housing finance company – Aviom amongst others.

Prior to co-founding BlackSoil, Ankur was employed with J P Morgan investment banking, Mumbai where he led and successfully managed deals such as JSW Energy IPO, Persistent Systems IPO, Axis Bank amongst others. He was also associated with Citi Group where he completed more than two dozen complex capital market transactions encompassing equity, equity linked as well as retail bond deals across various formats such as IPO, QIP, FCCBs, block trades etc. In 2010, Ankur co-founded BlackSoil Advisory (niche boutique advisory IB Firm), to provide advisory & equity support to start-ups & debt support to companies across all sectors. Ankur's academic background includes a degree from the Institute of Chartered Accountants of India, Chartered Financial Analyst (CFA) Institute and graduation from Narsee Monjee College of Commerce and Economics.

FEATURED SPEAKERS



Ankur Pahwa

**Managing Partner,
PeerCapital**

For over 20 years, Ankur has advised entrepreneur-driven companies, startups, PE and VC funds, and large corporates. He was the former Partner Transaction Diligence and National Leader E-Commerce, Consumer Internet and Startups at EY.

A startup evangelist, Ankur has spent over 14 years helping digital-first businesses and startups. As a partner at EY for over two decades, he spearheaded global best practices of diligence, consumer internet, e-commerce and startup services. His expertise spreads across M&A transactions, acquisitions, divestures, investments, and joint ventures.

As an angel investor, he has built a portfolio of more than 30 investments across India, US and SEA, which includes 3 unicorns. As a Managing Partner at PeerCapital, Ankur is energised by building relationships with go-getters and going deep with them on problems.



Anshul Khurana

**Co-founder,
Entitled**

Anshul has been involved in building and scaling new businesses for over 10 years now. He is a Co-founder at Entitled, a fintech and wellness ecosystem built for low-income workers. Before starting in the fintech space, he set up and built a personnel services company with pan-India operations. He has been involved in building new products with Housing.com and India Infrastructure in the past. He brings in expertise around strategy, product management and business development. Anshul is a graduate of Hindu College, Delhi University and has an MBA degree from Indian School of Business.

FEATURED SPEAKERS



Anupam Khaitan

**Executive Director,
Capital Square Partners**

Anupam is Executive Director at Capital Square Partners (“CSP”), which represents an Asia-focused private equity firm with headquarters Singapore. He is responsible for fundraising, origination, deal-making, oversight for its investments, and importantly, the firm’s key growth initiatives and is part of the Singapore-based team. In addition, he assists CSP’s portfolio companies, including StarTek, Movate (formerly CSS Corp), and Relevance Labs on Corporate Development initiatives in concert with its executive management. Anupam has a variety of deal exposure to various sectors including technology, logistics, hospitals and healthcare, hospitality and consumer, and education primarily across Asia including Southeast Asia and India, the United States, and Europe.

Anupam joined CSP after having spent nearly a decade in private equity and venture capital in Asia and Southeast Asia representing approximately \$400mm in total deal value and brings 17 years of prior investment and advisory experience to CSP. He has led and co-led investment expansion across Asia including Vietnam and India, while supporting origination and portfolio management in Thailand, Malaysia, and Singapore.

Anupam is routinely invited as a guest speaker to conferences and seminars, and provides thought leadership on a variety of topics within the investment community. Current and past board memberships include the Yale Club of Singapore, the Oxford & Cambridge Society of Singapore, and the Singapore Venture & Private Capital Association.

Anupam is a graduate of Berkeley, Oxford, and Yale.



Anuradha Ramachandran

**Managing Partner,
TVS Capital Funds**

Anuradha is Managing Partner at TVS Capital Funds and drives investments and portfolio management across different verticals we invest in. She has more than 15 years of experience in early-stage venture capital investing, specifically in fintech, commerce and MSME tech. Prior to joining TCF, Anuradha worked as Investment Director at Flourish Ventures and at Omidyar Network, leading fintech investments for several years. Some of the investments made during her tenure at Flourish/Omidyar Network include M2P Fintech, ZestMoney, Scripbox, Indifi, Kaleidofin, Aquaconnect, Apnaklub, Credflow, Queuebuster, Nowfloats, Varthana, Neogrowth and Ashv. She has also co-authored a few research reports on Credit to MSME (with BCG), Gig economy, Digitising Cornerstores (kiranās), Impact investing (with McKinsey) and on entrepreneurship (with Bain).

FEATURED SPEAKERS



Anurag Seth

**Principal AI/ML Advisor,
AWS**

Anurag Seth is a Principal AI/ML Advisor at AWS. Anurag has more than 25 years of experience in technology and entrepreneurship across semiconductor chip design, Electronic Design Automation (EDA), building and deploying state of the art AI/ML models and applications across various industries. As the India Design Center Head for Kawasaki Microelectronics, Senior R&D Director at Cadence Design Systems and Motorola (now NXP), he has led large product R&D and cross functional teams with a proven track record of delivering many successful technology products. Additionally, Anurag also founded an AI-driven healthtech startup and successfully exited it before serving as a Partner & CTO-in-Residence at Tembusu ICT Fund, a Singapore based deep tech VC. He holds a Masters in Computer Science from BITS Pilani and an Executive Masters in International Business from IIFT, New Delhi.



Apoorva Sharma

**Partner,
Stride Ventures**

Apoorva Sharma is a partner at Stride Ventures. Her role at the fund includes end-to-end deal management from deal sourcing to monitoring, handling strategic partnerships with VCs, banks and other institutions, and investor relations. As a principal in the first fund, Apoorva led deals covering sectors like FinTech, Consumer, B2B commerce and Healthtech

She brings in over 9 years of experience in the lending ecosystem across MNC and SME clients. She started her career with HSBC in their investment banking division, where she was involved in debt capital markets and was part of successful bond issuances. Post HSBC, she worked with Xander Finance, a sector agnostic NBFC, where she was involved in deal sourcing, underwriting and structuring, across investments in real estate, FMCG, manufacturing and education.

Apoorva has completed her post-graduation in management from Indian Institute of Management Shillong and is a CFA charterholder.

FEATURED SPEAKERS



Arun Baldwa

**Director - Private Equity,
SS&C GlobeOp**

Anurag Seth is a Principal AI/ML Advisor at AWS. Anurag has more than 25 years of experience in technology and entrepreneurship across semiconductor chip design, Electronic Design Automation (EDA), building and deploying state of the art AI/ML models and applications across various industries. As the India Design Center Head for Kawasaki Microelectronics, Senior R&D Director at Cadence Design Systems and Motorola (now NXP), he has led large product R&D and cross functional teams with a proven track record of delivering many successful technology products. Additionally, Anurag also founded an AI-driven healthtech startup and successfully exited it before serving as a Partner & CTO-in-Residence at Tembusu ICT Fund, a Singapore based deep tech VC. He holds a Masters in Computer Science from BITS Pilani and an Executive Masters in International Business from IIFT, New Delhi.



Arvind Agarwal

**Founder / CEO,
C4D Partners**

With two decades of experience in PE/VC investing, Arvind is a seasoned Alternative Investment Professional focusing on Social Impact Investing. He brings several years of experience in private equity / private equity fund of funds, and hedge fund of funds.

As the CEO at C4D Partners, he heads the global operations of the C4D Asia Fund and takes pride in supporting and building organizations that are making a positive difference to society and simultaneously creating wealth for the stakeholders.

Arvind also serves as a director and advisor for 9 (Nine) plus portfolio companies, wherein he provides strategic guidance to the companies. Before joining C4D Partners, Arvind worked with organizations like Abu Dhabi Capital Management, Goldman Sachs, and Evalueserve India Private Limited.



Ashley Menezes

**Vice Chairperson, IVCA and Partner &
COO, ChrysCapital**

Mr. Menezes is the COO and a Partner at ChrysCapital and has been with the firm for 23 years. He is a member of the advisory committee and is responsible for diligence, regulatory/industry relationships, legal, compliance and operations. Mr. Menezes is a private equity veteran and has served on the board of the Indian private equity association for almost eight years, and is the current vice-chairman. He has also served as a member of the CII National Committee of private equity and other industry bodies.

CHRYSCAPITAL



Founded in 1999, ChrysCapital is one of the largest and most established India focussed investment firms, with \$5 billion raised across 9 private equity funds.

The firm uses its deep domain experience to make minority growth and control investments in the Business Services, Financial Services, Healthcare, Consumer / Digital Economy, and Manufacturing sectors.

Since inception, ChrysCapital has invested more than \$4.0 billion across 100 deals, and realized \$6.5 billion from 77 full exits.

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For more information, please visit www.chryscapital.com

23+

Years of Investing in India

\$5 billion

Capital Raised since Inception

\$4.1 billion

Invested across 100 Deals

\$6.5 billion

Realized from 77 Full Exits

Select Portfolio Companies

Business Services

Financial Services

Healthcare

New Economy

Consumer / Manufacturing



FEATURED SPEAKERS



Atul Muchhala

**Executive Director – India Operations,
IQ-EQ**

Atul Muchhala has over 25 years' experience in the alternate investment fund (AIF) sector spanning India, Singapore and the Middle East. He has successfully set up private equity, real assets and mutual fund operations for prominent multinational companies based in India and the United Arab Emirates, and has developed the AIF fund administration business for a leading global fund administrator in India.

Atul joined IQ-EQ in October 2022 to drive expansion of the group's India operations, with focus on providing local service delivery to India-based clients in the alternative funds sector.

He is a chartered accountant with the Institute of Chartered Accountants of India.



Bharat Anand

**Partner,
Khaitan & Co.**

Bharat Anand is a Partner in the Corporate and Commercial practice group in the NCR office. He specializes in advising clients on mergers and acquisition, joint venture, private equity transactions as well as being a strategic advisor on particularly complex or sensitive situations in India. He has a wide range of industry experience including financial services, insurance, renewable energy, telecom, information technology, manufacturing and consumer goods. He represents financial sponsors, founder and family offices on control deals, growth capital investments, joint ventures and exits. He has also advised Indian and foreign clients on disputes in India.

Bharat is ranked by both Chambers Asia Pacific and UK as a "Band 1 Lawyer" for M&A work in Delhi and is recognised as a Global Leader by "Who's Who Legal" for M&A and Governance issues.

Bharat plays an active role in leading industry associations in India and is a member of the National Executive Committee of FICCI.

Bharat read law at Jesus College, Cambridge and is an alumnus of St. Columba's School. He is a dual qualified lawyer (India and England Wales).

Practices: Merger & Acquisitions, Private Equity, Corporate & Commercial, Joint Venture & Collaborations

Education:

Solicitor, England & Wales, B.A. (Law), Jesus College, Cambridge University, B.A. (Hons.) Economics, Hans Raj College, Delhi University, Executive Education Programme on 'Leadership in Law Firms' at Harvard Law School, 2013

Member:

Sandhar Technologies Limited (Board), Mankind Pharma Limited (Board), Syrma SGS Technology (Board)
Perfect ID India Private Limited (Board), Rockman Industries Limited (Board), Dalmia Nisus Finance (Investment Committee), Co-Chair FICCI Committee on stressed assets, FICCI Taskforce – Ease of Doing Business, Committee on Transparency constituted by CII, YPO – Delhi Chapter

FEATURED SPEAKERS



Dr. Bhaskar Dasgupta

**Independent Non-Executive Director,
Advisory Board Member, Apex Group**

Dr. Bhaskar Dasgupta is a Senior Board Member & Business Executive with proven regulatory engagement, strategic business development, fund raising & business transformation experience deploying advanced analytical and pragmatic delivery skills in various regulated and unregulated sectors - banking, markets, crypto, asset management, technology. He is currently the Head of Strategic Development MENA at Apex Group assisting in the development of the region for Apex, a global financial services provider with more than \$2.5T AUA – to asset managers, capital markets, private clients and family offices. Apex includes including fund services, digital onboarding and bank accounts, depositary, custody and super ManCo services, business services including HR and Payroll and a pioneering ESG Ratings and Advisory service for private companies. He is also on the board / strategic advisor of other funds, regulated entities, family offices. He is also an angel investor and on the advisory boards of several HealthTech/Biotech, EdTech, AgTech and FinTech startups.

Dr. Dasgupta's previous full-time role was leading the development of Abu Dhabi's Award Winning International Financial Centre (Abu Dhabi Global Market) and Financial Regulator for sectors including Exchanges, Crypto, Digital Banking, Broker / Dealers, VC/PE, FinTech, Sustainable Finance & Commodities. He was also responsible for Emerging Markets and Europe as a region. He helped quadruple AUM, making ADGM the largest regulated crypto jurisdiction in the world, quadrupled the number of broker dealers, helped launch ICE Futures Abu Dhabi (trading a million contracts within 6 months), making ADGM the biggest hub for venture capital in the region, etc.

Prior to joining ADGM, Dr. Dasgupta was the Chief Operating Officer of UK Export Finance (GBP90B Capital Export Finance Bank) at the Department of International Trade, UK Government. His 25-year career included senior level leadership, business development and transformation roles in investment banking, transaction banking, technology, and consulting in firms such as HSBC, ABN AMRO, Citigroup, and PwC.

Dr. Dasgupta holds a BSc in Mathematics from the University of Bhopal, an MBA in Finance from Indore University, a PhD in Financial Modelling & AI from the University of Manchester, and a PhD in Politics from Kings College London. He is currently completing his third PhD in Food History from Brunel University, UK.

FEATURED SPEAKERS



Cate Ambrose

**CEO and Board Member,
Global Private Capital Association (formerly EMPEA)**

Cate Ambrose is CEO and Board Member of the Global Private Capital Association (formerly EMPEA), an independent, non-profit membership organization representing 300+ fund managers, institutional investors, family offices, sovereign wealth funds, and development finance institutions who manage more than USD2t in assets across Asia, Latin America, Africa, Central & Eastern Europe and the Middle East.

Cate is a Board Member at the Meli Kaszek Pioneer Corp., a Steering Committee Member of the United Nations Institutional Investor Partnership for Sustainable Development (IIPSD) and on the Advisory Board of the Association for Private Capital Investment in Latin America (LAVCA). She is also a Board Member for Girls Write Now, a non-profit that mentors underserved young women in New York City.

Cate speaks and writes regularly on a range of topics related to public policy and private investment in global markets. She is a commentator on CNN en Español, Bloomberg and Fox Business and a guest lecturer at The Wharton School.

FEATURED SPEAKERS



Chandrakant Soni

**Director & Head-Fund Raising & IR,
Motilal Oswal Alternates**

Over 2 decades of enriching experience of profitably scaling businesses manifolds across Private Equity, Real Estate Private Equity, Asset Management, NBFC through strategizing, systematic planning & effective execution.

Devising strategy suiting the businesses, implementing process driven sales, mobilizing sales-drive across the distribution channels through structured engagement, regular value-adds, knowledge based interactions using offline/online mediums and basing it all on strong relationship foundation.

Staunch believer that it's PEOPLE'S BUSINESS and people (clients/distribution partners) connect with people only if they feel that their needs are being understood, solution offered accordingly in convenient manner and people are available when needed!

Currently working as Director & Head-Fund Raising & IR for one of the largest and most reputed Indian Private Equity Firm- Motilal Oswal Alternates (MO Alternate Investment Advisors Pvt. Ltd.) managing over \$2bn across 4 Growth Capital India Fund and 5 Real Estate India Fund.

Earlier worked with the crack-team in growing business of Motilal Oswal AMC- A boutique Equity expert with time tested Buy Right: Sit Tight investing framework and manager of Mutual Funds, PMS and Public Market Equity AIFs.

Prior experience includes establishing/growing businesses of reputed domestic and international names like Daiwa Asset Management Company, Birla Sunlife Asset Management Co. Ltd., and working in the lending/NBFC business of Tata Motors Ltd. and Birla Global Finance Ltd. (Aditya Birla Group).

Keen observer, relationship focused, passionate investment and sales person. Love meeting people, travelling, reading, communication, coaching & teaching



Chirantan Patnaik

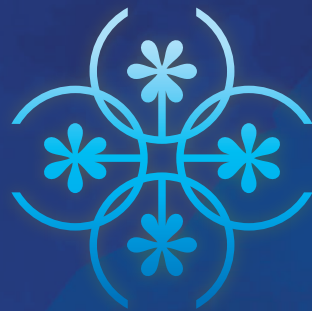
**Director, Venture Capital,
British International Investment (BII)**

Chirantan joined British International Investment in 2015. Chirantan is part of the Technology and Telecoms Equity team where he leads on BII's Venture Capital investing strategy, which focuses on driving innovation and entrepreneurship across South Asia and Africa. He is responsible for investing and managing a diversified portfolio of early-stage funds and co-investments and is our representative on various advisory boards.

Chirantan started his career in India with ABN AMRO's M&A team and later joined Babcock & Brown's Asian Infrastructure Fund team evaluating investments in the renewables and transportation sector. He was also part of a small team to have advised the Ministry of Civil Aviation on economic and regulatory aspects of airports in India.

Chirantan holds an MBA from London Business School and a Post Graduate Diploma in Securities Law from Government Law College, Mumbai.

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FEATURED SPEAKERS



Deepak Anand

**Co-Founder & CEO,
HOUSR**

Mr. Deepak Anand holds a degree in General Management and Leadership from INSEAD, post graduate diploma in sales & marketing and is a graduate from Delhi

University. He is a real estate veteran with extensive experience in the industry. Before founding Hour, Deepak was the founder of Smartlease. In the past, he has managed Real Estate Private Equity Funds in HDFC, and worked in leadership roles at HT Media and HSBC.



Deepak Dara

**Senior Managing Director and Head of India,
Ontario Teachers' Pension Plan (OTPP)**

Deepak Dara is the head of OTPP India and a member of the APAC Senior Leadership Team. He is responsible for accelerating investment activities as well as managing and growing Ontario Teachers' over \$3 billion portfolio across public and private equities, infrastructure, credit and venture and growth equity in India. He is based in Ontario Teachers' Mumbai office.

Deepak joined Ontario Teachers' in 2020 as Chief of Staff to the Chief Investment Officer and has been instrumental in advancing many global and cross-asset class initiatives including the organization's five-year investment strategy, India strategy and ambition on climate action.

Deepak has more than 15 years of investing, strategy and operational leadership experience spanning multiple asset classes. Prior to joining Ontario Teachers' Deepak was part of the leadership team of the Boston Consulting Group's principal investor and private equity practice. He has lived and worked across Asia, Europe and North America.

Deepak holds an MBA from Duke University and a Bachelor of Engineering in Computer Science.

FEATURED SPEAKERS



Deepak Kumar

British International Investment (BII)

Deepak Kumar is currently working with ESG Impact team at British International Investment (BII), UK's Development Finance Institution, primarily with investments in South Asia. Deepak is an Environment Engineer with about 13 years of combined work experience, in which a decade largely within the ESG operations and consulting sphere and for the last three years in the Development Finance space. His key interests are in institutionalization of ESG/sustainable practices, Climate Change risk management, resource efficiency and supply chain sustainability.



Dhanpal Jhaveri

**Vice Chairman, Everstone Group & CEO,
Eversource Capital**

Dhanpal Jhaveri is Vice Chairman-Everstone Group, a premier investment group focused on India and South East Asia, with assets in excess of US\$7 billion across private equity, real estate, credit, climate change and green infrastructure, and venture capital. He is also the CEO for Eversource Capital, a joint venture between Everstone and Lightsource bp that provides global investors with an opportunity to invest in the Indian green infrastructure alongside a global industrial leader and established regional fund manager.

Dhanpal is passionate about the environment and investing; he is associated with CII as a member of its Renewable Energy Council and its National Committee on Private Equity and Venture Capital. He is also on the Finance Advisory Panel of The India Sanitation Coalition (ISC). In addition, Dhanpal is a member of the Managing Committee of the Indian Merchant's Chamber of Commerce and Industry.

He also mentors young business leaders and entrepreneurs ardently and is a member of Entrepreneurs' Organization (EO). Dhanpal is also a board member and an Ex-President of TiE, Mumbai and the Board Member of Avasara Leadership Institute; an educational institution focused on accelerating academic and leadership outcomes for India's brightest girls.

He has a Bachelor of Commerce from the University of Mumbai and a Master of Business Administration from Babson College, USA.

FEATURED SPEAKERS



Dhruba Purkayastha

**India Director, Climate Policy Initiative & Director,
USICEF**

Dhruba Purkayastha is CPI's India Director, where he leads and guides the Delhi team in developing innovative finance and policy solutions in support of the renewable energy and green growth plans of the Government of India. Dhruba is also the Director of US-India Clean Energy Finance (USICEF), for which CPI serves as the Program Manager. USICEF is India's first project preparation facility to scale up distributed renewable energy businesses and drive long-term debt financing from OPIC and other international financial institutions.

Dhruba comes with over 20 years of experience and his expertise lies in management consulting, investment banking, credit rating and international development financing in Asian countries. In addition to his role at CPI, he is a guest faculty at leading business schools in India. Dhruba also advises a wide range of government and public sector institutions banks and financial institutions, multilateral institutions, regulators in areas of policy and institutional development.

Dhruba joined CPI from International Finance Corporation (IFC) where he served as the Program Manager for Investment Climate Advisory. Prior to IFC, he worked with The World Bank as a Senior Specialist, in the South Asia Finance and Private Sector unit in lending operations for infrastructure financing and clean energy financing, public-private partnerships, SME finance, banking, and capital market reforms, private sector development – improving investment climate and competitiveness. He has also worked with ICRA Limited as a Group Head for Infrastructure and Government Consulting practices.

Dhruba is an Engineering graduate from Birla Institute of Technology (BIT), Ranchi, and a Post Graduate in Management from Indian Institute of Management (IIM), Calcutta and has a PhD from Indian Institute of Technology (IIT), Delhi in Financing Infrastructure Investments in Developing Countries. He is also advising the Department of Economic Affairs in the Government of India's Ministry of Finance, on revising the approach to credit ratings for infrastructure public-private partnership (PPP) projects in India, and on setting up a credit enhancement facility in India to enable credit enhanced bonds for infrastructure PPP projects.

FEATURED SPEAKERS



Dinkar Venkatasubramanian

**Partner, Turnaround and
Restructuring Strategy, EY**

Dinkar leads the Turnaround & Restructuring Strategy practice for EY in India.

He has led multiple engagements – both as Advisor and as Interim Management – focused on Crisis Management, Liquidity Management & the Turnaround of stressed businesses in the retail, industrial products, infrastructure and automotive components space. His functional expertise includes Turnaround & Restructuring, Due Diligence and Transaction Advisory. He has over 24 years of professional experience and has been an integral part of EY's Strategy & Transactions team in India for the last 20 years.

Dinkar has been a keen participant in the Private Credit (Stressed and Performing) space in India for over 10 years and has worked with funds on multiple transactions – both in pre-deal value assessment and in post-deal value creation. He is one of the first registered Insolvency Professionals in India and has contributed actively to the development of the stressed asset resolution framework in India. He is currently President Designate of INSOL India.

Dinkar is a Chartered Accountant and a Commerce graduate from Shri Ram College of Commerce, Delhi.

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61

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FEATURED SPEAKERS



Dr. Manish Diwan

**Head - Strategic Partnership,
BIRAC**

Leading large national programs for Government of India to nurture and empower the Biotech Innovation Ecosystem in India. Sectoral lead for National Missions especially Startup India, Make In India; Strategic collaborations including International partnerships; serves on National committees and Advisory Boards; contributes to Policy Reforms.

For Startups, Entrepreneurs and Industry leads national flagship schemes and programs of BIRAC including Risk Funding through Grant-in-aid, Equity, co-investments by Angels, VCs, AIFs (Fund of funds); setting up Incubation Centres for capacity building; Human Resource development through integrating a large partner pool of mentors, experts, peers and industry associations.

Being a central enabler representative, contributes in Ecosystem gap identification and finding solutions. A few policy initiatives include BioEconomy mapping, establishment of the Technology Clusters with Pilot and manufacturing facilities for startups, Field validation for startup solutions, Access to Regulatory guidance, Incubation Manager's practice school, Scaling and Global integration through a strategic network of national and international partnerships.

He has about 28 years experience in Biotech sector from discovery research to product development, Science Administration and Project Management. Before moving into Public sector in 2017, he contributed to several Clinical Drug Candidates for global drug development at Daiichi Sankyo (India), Daiichi Sankyo (Japan), Ranbaxy, Dabur and University of Alberta (Canada). Also developed technologies during doctoral (ICGEB, NII India) and post-doctoral research (KAIST South Korea; University of Alberta) that were transferred to industry. Trained in Pharmaceuticals, Molecular Pharmacology, Immunology, he has led large professional teams in First-In-Class and Best-In-Class Drug Discovery, Translational Preclinical Research and Early Clinical Development.



Ekta Ganotra

**Associate,
British International Investment (BII)**

Ekta is a part of the Business Integrity and Corporate Governance practice at British International Investment (BII), the UK's development finance institution and impact investor. Prior to this, she led the Internal Audit function at an Indian healthtech start-up. Ekta has a background in risk consulting where she managed business integrity issues for a range of clients, providing strategic intelligence on integrity risk management, pre-investment due diligence, and financial crime investigations. Ekta specializes in risk governance and has extensive experience working across South Asia.

FEATURED SPEAKERS



Gaurav Ahuja

Partner,
ChrysCapital

Gaurav Ahuja is a Partner at ChrysCapital and has been with the firm since 2004. He is responsible for the LP Relations and Fund Raising functions at ChrysCapital. Mr. Ahuja is a member of the Investment Committee and until recently was part of ChrysCapital's Business Services investment team. Prior to joining ChrysCapital, he was in the M&A group at Lazard Freres in San Francisco and Merrill Lynch in New York. Mr. Ahuja received an MBA from INSEAD and a Bachelor's degree in Commerce and Economics from the University of Virginia.



Gaurav Kapoor

Head Capital,
British High Commission

Gaurav Kapoor spearheads the British Government's c.\$400m development capital investments in India and the country relationship with the UK's Development Finance Institution British International Investment. In this role, he covers inclusive economic development, fostering new markets across sectors and regions and achievement towards the Global Goals 2030. Climate and tech investments are a key theme.

He has more than two decades work experience across private equity and venture capital investment funds, responsible PE/VC investments and inclusive corporate development having led several billion dollars of investment transactions.

Gaurav is a strong advocate for responsible and gender lens investing, and the role of standards notably on Environmental, Social and Governance and the need for information and transparency to boost India's alternative asset industry and attract more domestic and global investors. He has been a speaker and jury member on several industry panels and conclaves such as IVCA, India Impact Investors Council, VCCircle, TiE, CNBC TV18.

FEATURED SPEAKERS



Gautam Mehra

**Partner,
PricewaterhouseCoopers Professional Services LLP, India**

Gautam qualified as a Chartered Accountant in 1987 and had stints with two leading accounting and tax consultancy firms, which was followed by a long association of over 12 years with an independent practice founded by him. He joined PwC as a Partner in September 2003, and since then has held various roles including leading the India Tax and Regulatory practice between July 2015 and December 2020, prior to which he was leading the Tax and Regulatory practice in Western India and the Financial Services' Tax and Regulatory group. He was also the Asset Management Sector leader for PwC in India. He presently leads the PwC global relationship for one of India's largest conglomerates.

Over the years, Gautam has been working with multinational and domestic clients across a wide spectrum of services and has varied experience of over 30 years spanning multiple sectors.

Gautam is presently a member of SEBI's Alternative Investment Policy Advisory Committee as well as of the SEBI HySec Committee dealing with REITs and InvITs. He is a Board member of the India Chapter of APREA, a regional Real Assets Industry Body and a member of the CII Committee on Private Equity. He has been a member of the American Chamber of Commerce, the National Direct Tax Committee of the Confederation of Indian Industry, as well as of the Expert Advisory Committee of the Institute of Chartered Accountants of India.

Gautam holds a postgraduate degree in law and financial management and is also a member of the Institute of Chartered Accountants of India.



Geetanjali Bhalotia

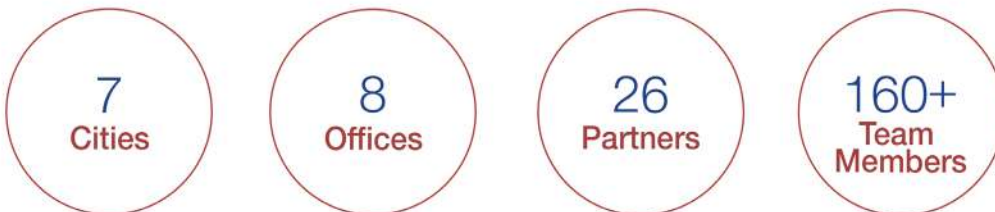
**SVP, APAC Head of Research,
Preqin**

Geetanjali has over 15 years of experience in banking and financial services. She started her career at JP Morgan, before moving to Credit Risk Management at Deutsche Bank. Most recently, she was Bloomberg's Head of Data Management for South-East Asia and Australia, managing multiple asset classes including equities, loans, and commodities. Geetanjali holds an MBA from the Management Development Institute and is a Bachelor of Commerce from Shri Ram College of Commerce, Delhi University. Alongside her distinguished professional career, she has always championed attracting diverse talent into the industry.



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FEATURED SPEAKERS



Gopal Srinivasan

Senior Board Member,
IVCA and Chairman & Managing Director, TVS Capital

Gopal Srinivasan is the Chairman and Managing Director of TVS Capital Funds (TCF). TCF -- a growth private equity platform set up in 2007, is the largest Indian rupee capital Fund in India, with a corpus of ~₹2,000 Crores. Under the leadership of Gopal, the platform has invested in more than 30 businesses that include companies like Nykaa, RBL, National Stock Exchange (NSE), Indian Energy Exchange (IEX), GoDigit, Yubi and Five Star Business Finance.

Gopal is a third-generation member of the illustrious TVS Family; his entrepreneurial career spanning well over three decades, in which he has founded, steered and scaled up over 10 new ventures across diverse verticals.

Gopal also believes that the key for building the new India is to energize educational institutions. He has contributed significantly to his alma mater. And he continues to do so as a member of Ross School of Business India Advisory Board. Gopal is also associated as a Governing Board member of Great Lakes Institute of Management-Chennai and IFMR Chennai. He is also a member of the Governing Council at Loyola Institute of Business Administration (LIBA), Chennai.

Gopal has played an extensive role in VC/PE industry's public and regulatory policy landscape and continues to be a board member of the Indian Venture Capital Association (IVCA).

Gopal is a member of SEBI's Alternative Investment Policy Advisory Committee, since 2016 and he is also a Governing Council member of the Reserve Bank Innovation Hub (RBIH), since its inception in Dec'20.

Gopal's pursuit of excellence in creating an environment of intellectual and creative engagement in his hometown of Chennai led him to yet another initiative to bring together diverse groups of people under the auspices of the Chennai International Center (CIC). As its chairman, he has sought to develop CIC into a think tank that brings together a cornucopia of thought leaders from business, economy, policy, science, art, culture, and governing bodies.

Gopal is the Honorary Consul General for the Kingdom of Netherlands in Tamil Nadu, in recognition of his standing in the Community.

Organizational Positions

- Founder, Chairman and Managing Director, TVS Capital Funds P Ltd
- Founder & Chairman of TVS Electronics Ltd
- Director on the Board of TVS & Sons, holding company of TVS Group & other companies in and outside the TVS Group

Board Positions: Academics

- Member, Ross School of Business Advisory Board at the University of Michigan, USA
- Former Chairman of the University of Michigan's India Advisory Board
- Former member, Governing Councils at: Loyola Institute of Business Administration; Great Lakes Institute of Management; IFMR School of Management

FEATURED SPEAKERS

Board Positions: Private Equity / Venture Capital & Advisory Councils

- Non-official member on the National Start-up Advisory Council (NSAC) being formed by the DPITT
- Governing Council member of Reserve Bank Innovation Hub (RBIH)
- Member, Alternative Investment Policy Advisory Committee (AIPAC) of SEBI since March 2015
- Former Member, Venture Capital Investment Committee for SIDBI's Fund of Funds for Start-ups (FFS) programme
- Former Chairman of IVCA (Indian Private Equity & Venture Capital Association): 2016-2018
- Former Chairman, of Confederation of Indian Industry's (CII) National Committee for Private Equity & Venture Capital (2009-2011) and Former Chairman of CII Tamil Nadu State Council (2007-2008)
- Founding member of The Chennai Angels
- Founding member of TIE (The Indus Entrepreneurs), Chennai
- Chairman, Forge CIBI (a Technology Accelerator & Incubator) hosted at the Kumaraguru College of Technology

Education

B. Com, Loyola College, Chennai & MBA from Graduate School of Bus. Admn. University of Michigan, USA



Ishpreet Gandhi

**Founder and Managing Partner,
Stride Ventures**

Ishpreet Gandhi Founder and Managing Partner, Stride Ventures Stride Ventures - a name that has become synonymous with innovative startup funding financing in India, is the brainchild of Mr. Ishpreet Singh Gandhi. Having committed close to \$160M over 50 transactions in 2021 alone, Stride Ventures under his able and visionary leadership as the Founder and Managing Partner of the firm, has earned the tag of the most active lender in the Indian startup ecosystem.

In just over 3 years, Ishpreet has built an enviable portfolio for Stride Ventures. Founded in early 2019, the firm now boasts of a well-diversified portfolio sanctioning over \$350M in 100+ companies across Consumer, FinTech, Logistics, AgriTech, B2B Commerce, HealthTech, B2B SaaS, Mobility & Energy solutions (EV) etc. Post the spectacular performance of the first fund which was backed by SIDBI (Govt of India), Ishpreet led the launch of Stride's second fund in June 2021. In August 2022, Stride Ventures announced the final close of its second fund at \$200M exceeding its target corpus.

Ishpreet has also successfully pioneered tailor-made short term solutions for growth stage businesses. He has created banking alliances for Stride's portfolio companies by leveraging his close to 14 years of experience of working with leading multinational corporations and Indian banks in various leadership positions and the strong network he built over those years.

Ishpreet is also the founder of StrideOne, a tech-led financial services platform solving to reduce technological and financing gaps for startups and their ecosystem partners in India.

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IQ-EQ is a leading investor services group that combines global expertise with an unwavering focus on client service delivery. With a team of 4,300+ people operating across 24 jurisdictions, we support fund managers, global companies, family offices and private clients operating worldwide – including 11 of the top 15 private equity firms.

Please get in touch with Sridhar or Atul if you would like to know more.



Sridhar Nagarajan
Regional Managing Director

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T +230 213 9920



Atul Muchhala
Executive Director - India Operations

E atul.muchhala@iqeq.com
T +91 90046 73930



FEATURED SPEAKERS



Jayanta Basu

**Chairman,
CX Partners**

Mr. Basu co-founded the Investment Advisor in August 2008. Mr. Basu assumed the role of Chairman in December 2022 having served as Managing Partner for seven years from December 2015. He oversees the firm's capability development, leads communications, development of networks and is called upon as the senior resource for problem solving. Mr. Basu is serving or has served on the boards of several portfolio companies of the Investment Advisor—Convexity, Matrix, Healthium Medtech, SIS, TSI, Minacs, Ujjivan and Thalappakatti Hotels. Prior to co-founding the Investment Advisor, Mr. Basu was a director with Citi Venture Capital International ("CVCI"), where he had over eight years of experience providing advisory services for investing, managing and exiting a large number of portfolio companies across a wide spectrum of industries including, among others, IT enabled services, financial services, auto, metals and mining, infrastructure, pharmaceutical and specialty chemicals, oil and gas services, media and textiles. Prior to joining CVCI, Mr. Basu had several years of corporate and investment banking experience with Citi. Mr. Basu has previously also served on the boards of several CVCI portfolio companies as a director or an observer, including Daksh, Progeon, HT Media, Jai Balaji, SVIL Mines and Globe Capital, among others.

Mr. Basu earned an MBA from the Indian Institute of Management, Ahmedabad and a B.A. degree in Economics from St. Stephen's College, Delhi University.

FEATURED SPEAKERS



K T Chandy

India co-leader – Private Tax, EY

- Chandy is a partner with EY's Tax practice in Bangalore and has responsibility for corporate tax and regulatory services of the Bangalore office. He leads the tax function in the Private business vertical focusing on family business, private equity and VC sectors and start-ups. Chandy is responsible for the Kerala practice as well and also works out of the EY office in Kochi
- Chandy has advised a vast clientele of family businesses on succession planning; use of private trusts for succession of wealth and estate duty planning. Has worked with large Indian family business houses on a range of tax, advisory, reorganization and regulatory matters. Advised on family succession matters including creating family constitutions, private trusts and governance structures
- He has advised MNCs on India entry strategy, setting up business presence in India and in tax efficient supply chain structuring
- Has advised on structuring joint ventures in India between domestic and foreign corporations
- Has advised and assisted in the execution of several transactions such as business sales, business re-organizations, shareholder reorganization, mergers and acquisitions in India
- Extensively worked on controversy management involving representation before tax authorities and lends controversy support to a large number of companies
- Has assisted clients with seeking approvals from the Foreign Investment Promotion Board and the Reserve Bank of India
- Chandy has addressed several forums in India such as ASSOCHAM, NASSCOM, ICAI, Chambers of Commerce and business schools on various tax and regulatory subjects

Education:

Commerce graduate, Chartered Accountant

Experience:

Has worked in the practices of Arthur Anderson and Ernst & Young in India since 1994

Specializes in:

- Family succession planning
- M&A tax
- Private equity and VC
- Cross-border structuring
- Corporate tax and regulatory services

FEATURED SPEAKERS



Kanchan Jain

CEO,
BPEA Credit

Ms. Jain has 29 years of experience across financial markets in Europe & Asia, across corporate and structured finance, and across private credit, structured credit and debt capital markets. She has worked extensively across various functions covering origination, structuring, underwriting, risk and fund raising. As CEO of BPEA Credit, Ms. Jain is responsible for overseeing the entire business and driving expansion in the key markets of India and Southeast Asia. Over the last eleven years, Ms. Jain, along with a highly experienced team, has led the creation and build-out of one of the leading private credit management firms in Asia, focused on the fast growing mid-market corporate sector in India. Before moving back to India in 2008, Ms. Jain was based in London for nearly ten years, where she worked as Managing Director at HSBC, and prior to that as Director at Barclays Capital, in the Structured Credit business focused on the European markets. Earlier in her career, she had also worked in the Asian debt capital markets across debt syndication, loan trading & risk, based out of Hong Kong and prior to that, in project finance out of India.

Ms. Jain holds a Bachelor's degree in Electronics Engineering from VNIT and MBA from Indian Institute of Management, Calcutta.



Karan Mohla

General Partner,
B Capital

Karan is a General Partner at B Capital and heads early stage investments in India and South-East Asia through the Ascent Fund. He has nearly 20 years of global experience with over 13 years in technology focused venture investing. Previously, Karan was a Partner at Chiratae Ventures (formerly IDG Ventures India). Karan has been involved on investments in leading companies including FirstCry, HealthifyMe, Xpressbees, Cropln, Mojocare and Bhanzu. He has invested in over 25 companies overall with investments ranging from \$500k to \$10M in sectors including ecommerce, healthcare, SaaS/B2B, fintech, logistics, mobility, ed-tech, agri-tech and gaming.

Prior to Chiratae Ventures, Karan worked with QVT Finance LP, a US based hedge fund. He earlier worked in the technology banking group at Jefferies & Company in Silicon Valley and subsequently was part of the founding team for the India office for Jefferies. Karan was recognized as one of the 40 under 40 leaders by Business World Magazine and was also chosen one of the 40 under 40 Alternate Investment Professionals by the Indian Association of Alternative Investment Funds (IAAIF).

Karan holds a Bachelors degree in Business Administration (BBA) from the Ross School of Business, University of Michigan, Ann Arbor and got his MBA from INSEAD.

PRACTICE AREAS OF INDUSLAW



Anti-Bribery & Anti-Corruption including investigations and compliance in the context of Indian and global anti-corruption law



Banking & Finance including project finance, cross-border financing and structured financing



Capital Markets & International Offerings including PIPEs, IPOs, QIPs, ADRs and GDRs



Competition Law including merger control and anti-trust risk analysis and representation before regulatory bodies and various forums



Corporate Advisory including securities law



Dispute Resolution including arbitration and conciliation



Employment Law including investigations and employee management



Energy, Infrastructure & Natural Resources including M&A, regulatory, EPC, project financing and private equity investments



Fund Formation including venture capital, private equity and hedge funds



Intellectual Property including protection, enforcement and licensing



Joint Ventures & Collaborations including cross-border partnerships and strategic alliances



Mergers & Acquisitions including structuring and negotiating transactions



Private Equity, Venture Capital & Fund Investment including sector specific funds, seed stage to late stage



Projects & Project Financing including bankability reviews, EPC, O&M, Concession Agreements, PPAs and finance documentation



Real Estate including title opinions, acquisition, sale, lease and development of real estate



Technology, Media & Telecom including SaaS agreements, privacy, data protection and regulatory advice relating to telecommunications, products and services



Taxes including transaction / investment structuring, tax litigation, exchange control regulations, fund structures, AIF & NBFC regulations, succession planning and international tax matters

FEATURED SPEAKERS



Kartik Ganapathy

Founding Partner,
IndusLaw

Kartik is a Founding Partner of INDUS LAW Kartik focuses primarily on Private Equity and Venture Capital Investments, Mergers Acquisitions and Corporate and Securities Law He has significant experience in both public and private cross border private equity investments, M&A, joint ventures, and Indian corporate and commercial law.

He has received various recognitions over the years including being consistently listed as a leading individual in the Corporate M&A and Private Equity field by Chambers Partners and The Legal 500 Kartik is also recognized as a recommended lawyer in Private Equity/Venture Capital by the Practical Law Company Kartik has also been recognized as a Distinguished Practitioner' for Private Equity by Asialaw 2023.

Kartik was listed as one of the top 25 second generation Indian Corporate Lawyers by RSG Consulting in its first India Report 2010 and was also endorsed as one of the most trusted lawyers in India in the Indian Corporate Counsel Association's publication "The Vanguard's".

In the course of his career Kartik has also previously been a Partner at Nishith Desai Associates (a leading Indian tax and TMT law firm), General Counsel to a mid tier KPO/BPO Company, Legal Counsel at ChrysCapital (one of India's largest Private Equity Funds), a Senior Associate at Dua Associates, and a Senior Consultant in the Legal Division at Arthur Andersen in Mumbai.

Apart from regular speaking engagements, Kartik is also an active member of the International Bar Association Kartik retired as the Vice Chair of the Securities Law Committee of the International Bar Association on December 31 2015 after previously serving as Chair of the Regulatory Affairs Sub Committee and Regional Representative for Asia.

PRACTICE AREAS

Anti Bribery & Anti Corruption, Corporate & Commercial, Education, International Practice Group, Mergers & Acquisitions, Private Equity, Venture Capital & Fund Investment.

EDUCATION

LL.M. (Corporate Law) School of Law, New York University (2003)

Advanced Professional Certificate in Graduate Business Education, Leonard N. Stern School of Business, New York University (2003)

B.A. LL.B. (Hons.) National Law School of India University, Bangalore (1996)

FEATURED SPEAKERS



Kartik Reddy

**Chairperson, IVCA & Co-founder and Managing Partner,
Blume Ventures**

Karthik Reddy is a co-founder and Managing Partner at Blume Ventures. With now over \$400 mill AUM, Blume focuses on seed to Pre-Series A stages of funding and supports its best portfolio companies into growth rounds. Blume has made ~150 investments over a decade across 3 funds. Blume is investing out of its latest Fund IV from 2022. At Blume, he has led and/or serves on the boards of some of the leading investments at the firm – Unacademy, Grey Orange, Dunzo, Healthifyme, Servify, Smallcase, IntrCity, Exotel, and Webengage amongst other emerging stars. Karthik's stints at American Express, Instinet (under Reuters) and Bennett Coleman (Times Group) have given him a breadth of experience across the US and India in Financial Markets, Technology and Media. He is an alumni of IIT (Roorkee), IIM (Bangalore) and The Wharton School at the Univ of Pennsylvania.



Kavita Saha

**Managing Director,
Infrastructure, CPP Investments**

PRACTICE AREAS OF INDUSLAW

-  **Anti-Bribery & Anti-Corruption** including investigations and compliance in the context of Indian and global anti-corruption law
-  **Banking & Finance** including project finance, cross-border financing and structured financing
-  **Capital Markets & International Offerings** including PIPEs, IPOs, QIPs, ADRs and GDRs
-  **Competition Law** including merger control and anti-trust risk analysis and representation before regulatory bodies and various forums
-  **Corporate Advisory** including securities law
-  **Dispute Resolution** including arbitration and conciliation
-  **Employment Law** including investigations and employee management
-  **Energy, Infrastructure & Natural Resources** including M&A, regulatory, EPC, project financing and private equity investments
-  **Fund Formation** including venture capital, private equity and hedge funds
-  **Intellectual Property** including protection, enforcement and licensing
-  **Joint Ventures & Collaborations** including cross-border partnerships and strategic alliances
-  **Mergers & Acquisitions** including structuring and negotiating transactions
-  **Private Equity, Venture Capital & Fund Investment** including sector specific funds, seed stage to late stage
-  **Projects & Project Financing** including bankability reviews, EPC, O&M, Concession Agreements, PPAs and finance documentation
-  **Real Estate** including title opinions, acquisition, sale, lease and development of real estate
-  **Technology, Media & Telecom** including SaaS agreements, privacy, data protection and regulatory advice relating to telecommunications, products and services
-  **Taxes** including transaction / investment structuring, tax litigation, exchange control regulations, fund structures, AIF & NBFC regulations, succession planning and international tax matters

FEATURED SPEAKERS



Lavanya Ashok

**General Partner,
Trifecta Capital**

Lavanya Ashok is a General Partner at Trifecta Capital and joined in 2020 to lead the launch of the firm's growth equity investing business. In the past two years, the firm has set up a USD 250mm growth equity fund and made investments in ten category leading tech companies. Lavanya has 17 years of investing and investment banking experience. She was previously Managing Director, Goldman Sachs Principal Investing, deploying funds from GS' balance sheet and USD 8bn global private equity fund in India. Earlier in her career, Lavanya also worked at SPO Partners, a value-investing-oriented hedge fund in California managing USD 10bn, and Goldman Sachs investment banking in New York.

Lavanya earned a BS in Economics and Finance summa cum laude from The Wharton School at the University of Pennsylvania in 2004 where she was among the top 1% of students in her graduating class, and an MBA in 2010 from Stanford University where she was a Barrett Fellow and President of the South Asia Students' Association.

Lavanya is passionate about investing, books, dance, yoga and meditation. When not at work, she can be found outdoors with her husband and twin toddlers.



Mahesh Babu

**Founder,
Enviro Enablers**

Mr Mahesh Babu has 30 Years of industry leadership in the Public Private space. Pioneer in sustainable waste management and creating virtuous circular economy models since the last 20 years. Mr Babu has setup India's pioneering large scale Construction & Demolition waste processing facility in Delhi and has also built India's first Euro Norm Compliant Waste to Energy Plant. He also played a leading role in mainstreaming carbon finance and the informal sector in waste management. Mr. Babu has proactively contributed to industry policy, implemented over 30 waste management projects, built lasting relationships with regulators and businesses and followed highest governance standards. Mr. Babu was Chairman, Waste Association, and Head, FICCI Environment and CII Waste to Worth Group. Mr. Babu has a Masters in International Relations, Johns Hopkins, USA and a post-graduate Management degree from XLRI, Jamshedpur.

FEATURED SPEAKERS



Mandeep Julka

**Vice President,
Chiratae Ventures**

Mandeep Julka is Vice President at Chiratae Ventures India Advisors, where she leads early-stage investing and India-focused fund-raising.

Prior to Chiratae, Mandeep had deep experience across investing and high-growth tech start-ups. She led Business Finance for Ola Financial Services, including Digital Lending and Digital Insurance verticals. Before Ola, she led early-stage FinTech investments at IFC in Washington, DC, and late-stage Private Equity at Brightriver Capital, a sector-agnostic boutique fund in Singapore. She has also worked at SBI Capital Markets, and Bank of America, in Mumbai, India.

Mandeep holds an MBA from the University of Chicago Booth School of Business. She also holds a Bachelor of Engineering degree from PEC, Chandigarh, and is a graduate of FMS, Delhi University. She is a CFA charter holder from the CFA institute, USA.



Manish Aggarwal

**Partner, Head – Infrastructure & Disinvestments,
Head – Special Situations Group, KPMG India Services LLP**

- Manish Aggarwal is a Partner and Head of Infrastructure, Disinvestments and Special Situations for KPMG in India.
- He has over 25 years of transaction and consulting experience in the Infrastructure and financial services space; working across multiple geographies.
- He has worked closely with some of the largest global investors, pension / sovereign funds, strategic developers, multilateral agencies and government enterprises.
- His areas of expertise include corporate and project finance, M&A advisory, valuation, divestments, deal negotiations, regulatory reforms & restructuring, and Public Private Partnerships.
- He is also a member of the various committees in the Infrastructure and Special Situations related areas.



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Band 1 Private Equity Law Firm Ranked by Legal 500 2023

Band 1 Private Equity Law Firm Ranked by Chambers and Partners 2023

FEATURED SPEAKERS



Manish Kejriwal

**Co-CEO and Managing Partner
Kedaara Capital**

Manish Kejriwal is the Managing Partner and Founder of Kedaara Capital. Kedaara is a private equity firm pursuing control and minority investment opportunities in India. It currently advises / manages over ~US\$ 3.6 billion through investments in several market leading businesses across a variety of sectors including consumer, financial services, pharma/healthcare, technology / business services and industrials. Kedaara's operating partner model comprising former CEOs with proven track records of building market leading businesses enabling them to realise their full potential. Since its inception, Kedaara has remained singularly dedicated to its stated strategy of focusing on investments built through trust-based relationships with best-in-class entrepreneurs and management teams across secular fast growing end markets. Kedaara combines the strengths of a well-networked, highly experienced local investing and operating team, with the experience of their strategic partner, Clayton, Dubilier & Rice, a global private equity firm.

In early 2004, Manish founded the India office of Temasek Holdings Pte. Ltd., where he headed all its investments and other activities till September 2011. During this time, Temasek invested over US\$ 4 billion in India. He was a Senior Managing Director and also held multiple responsibilities in Temasek Singapore. He was a core member of its senior leadership team and a key member of Temasek Holding's Senior Management Committee (SMC), and its Senior Investment & Divestment Committee (SIDC). At different times in his career, he also led the firm's global investments in the FIG sector, and its investments in Africa, Middle-East and Russia. Manish brings over 15 years of experience, encompassing the full cycle of experiences in private equity across a variety of industries and sectors in private and public companies, and in other private equity funds.

Prior to Temasek, Manish was a Partner at McKinsey & Company, Inc. and was part of their New York, Cleveland and Mumbai offices. He helped found "The Private Equity Practice" during his years in New York and was instrumental in conceiving and co-authoring the widely followed "NASSCOM McKinsey reports". Prior to McKinsey, Manish had worked at the World Bank in Washington D.C. and with Goldman Sachs (Principal Investment/Corporate Finance) in HK.

Manish received an AB from Dartmouth College where he graduated Magna Cum Laude with a Major in Economics and Engineering Sciences and where he received the Dean's Plate. He holds an MBA from Harvard University, where he graduated with high distinction as a Baker Scholar.

Manish is currently the lead independent director at Bharti Airtel, on the boards of Bajaj Finserv Limited and Bajaj Holdings Investment Limited, and various Kedaara investee companies. He is also a Member of the Governing Board at K Raheja Corp. Over the years he has been on the boards of various portfolio companies: Temasek Holdings Advisors India, Parksons Packaging, ICICI Onesource, Punj Lloyd, Bharti Infratel, Fullerton Financial Holdings and Fullerton India Credit Company. He is passionate about driving a few select education initiatives reflected by his ongoing involvement in the United World College movement, as a founder trustee at Ashoka University and as a former member of the Harvard Alumni Board.

Manish is an active member of the Young Presidents' Organization (YPO) and was named a Young Global Leader (YGL) by the World Economic Forum. He was profiled as one of the "25 hottest young executives in India" by Business Today. He has authored various articles on PE in India and has been profiled in various newspapers and periodicals. He is a sought after speaker at numerous conferences in India, Asia and North America. Manish was also a member of the Alternative Investments Policy Advisory Committee, constituted by the Securities & Exchange Board of India (SEBI) and Co-chair of the CII National Committee on Private Equity and Venture Capital.

FEATURED SPEAKERS



Manisha Natrajan

Hosts The Property Show on NDTV and an Independent Media & Content Consultant

Manisha has been one of India's foremost editorial voices on Real Estate and Urban Development, with shows like Urban Reality on CNBC-TV18 and Let's Talk Money on NDTV to her credit. Manisha with her 20+ years of journalism is India's foremost editorial voice on Real Estate & Urban Development and has carved a niche for herself in this space.

After years of being in the media, today she is an independent media consult for brands and helps them with their communications strategy led by content alongside hosting the Property Show on NDTV. Manisha also coaches corporate leaders in media communication skills and public speaking.

An advocate for sustainability, she has spoken at a World Bank sustainability forum and the NewCities Summit. She writes on real estate and sustainability trends for The Indian Express and has completed a course on sustainability studies from London Business School. Manisha is passionate about the education of the girl child and an advocate for equal representation of women in the workplace.

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KKR is a leading global investment firm that offers alternative asset management as well as capital markets and insurance solutions. KKR aims to generate attractive investment returns by following a patient and disciplined investment approach, employing world-class people, and supporting growth in its portfolio companies and communities. KKR sponsors investment funds that invest in private equity, credit and real assets and has strategic partners that manage hedge funds. KKR's insurance subsidiaries offer retirement, life and reinsurance products under the management of Global Atlantic Financial Group.

References to KKR's investments may include the activities of its sponsored funds and insurance subsidiaries.

For additional information about KKR & Co. Inc. (NYSE: KKR), please visit KKR's website at: www.kkr.com and on Twitter @KKR_Co.

FEATURED SPEAKERS



Mayur Sirdesai

**Managing Partner/ Founder,
Somerset Indus Capital Partners**

Mayur has been in the Private Equity space for the last decade. He founded and currently runs a Healthcare focused PE fund called Somerset Indus Capital Partners focused on investments in products and services platforms in the SME sector of Healthcare in India. The fund focuses on responsible investments with a well established ESG framework that create strong and sustainable impact in the healthcare sector especially in the lower tier markets and provide access to affordable quality healthcare in India. The fund has a strong track record of making several successful investments and exits across Pharma, Lifesciences, Medical Technology, Diagnostic products and Services, Healthcare Delivery, Primary Care, Digital Health, Nutrition and Wellness and is currently making investments from its second fund.

Mayur has over 25 years of experience in Healthcare/ Pharma and FMCG and has worked in various roles like Private Equity, Strategy, Advisory Services, Operations, Manufacturing and Marketing in this sector. He has a strong network across the Indian Healthcare sector at the Senior Management Level. He has also built startups in the areas of Medical Devices and Stem Cell Banking and Research.

He has also been involved in the Healthcare Innovation/ start up space wherein he has mentored several healthcare entrepreneurs and is on the evaluation panel of BIRAC BIG grant which is the Indian Government Biotech/ Med Tech incubator program. He is on the Advisory Board of SINE (IITB Incubator) as a mentor as well as on the Healthcare Investment committee of SINE. He is a co-lead of the Healthcare Special Interest Group (SIG) of the IIT Bombay Alumni Association. He serves on the global board of Equalize Health which is a non profit focused on maternal and neonatal care in India and Africa. He is also an Advisor with BETIC - the Med Tech incubator of IIT Bombay. He is also a member of the Innovation Council of IIT Bombay and part of the board of "Foundation for Center for Healthcare Entrepreneurship" of IIT Hyderabad.

Mayur has been involved with the educational sector by being a Board Member of a ICSE school Vidya Vikas Academy in Margao, Goa. He, also, currently serves on the Board of Directors of the IIT Bombay Alumni Association.

Specialties: Private Equity, Advisory Services, Strategic Management Consulting, Marketing, Manufacturing, Operations

FEATURED SPEAKERS



Mohanjit Jolly

**Co-Founder and Partner,
Iron Pillar**

Mr Mohanjit Jolly has been working with and investing in technology start-ups in the US and India for over 20 years. He is one of the few Venture Capitalists who has been actively on the ground as a partner in both India and Silicon Valley. Mohanjit has led Iron Pillar's investments in Sibros, Jiffy, Uniphore, Vyome, Ushur, Pando and CoreStack.

Before co-founding Iron Pillar in 2016, a growth capital investor specializing in mid-stage technology companies that are "Built from India for the world", Mohanjit served as a Partner and Managing Director at Draper Fisher Jurvetson (DFJ) for 9 years, establishing their India operations, overseeing their India venture portfolio and coordinating business development efforts with Fortune 500 companies for DFJ's global portfolio. Prior to this, he was a Partner at Garage Technology Ventures, a Silicon Valley seed stage VC firm. His early years in California saw him help launch ViaSpace, a technology incubator in conjunction with Caltech and JPL and Intel Play, a joint venture between Mattel and Intel. He also worked at Itek Optical Systems, a Boston based manufacturer of high-resolution reconnaissance systems.

Mohanjit serves on the non-profit Boards of The Unreasonable Group and The SETI Institute.

Mohanjit earned his MBA from The Anderson School at UCLA and a B.S. and M.S. in Aeronautics and Astronautics from The Massachusetts Institute of Technology (MIT).



Nandini Pathak

**Leader, Investment Funds Practice,
NDA**

Nandini Pathak is a Leader in the Investment Funds practice at Nishith Desai Associates and is actively involved in the firm's thought leadership on the venture capital and private equity side. With a strong focus on VC / PE funds, she has advised several international and domestic clients on legal, regulatory and tax issues, fund governance and fund economics best practices and negotiations with various participants at the fund formation stage.

She frequently interacts with the securities regulator and custodians. Her expertise includes tax efficient structuring for India focused funds as well as investor negotiations.

With a strong practice base on the fund formation side, she also regularly advises clients on the regulatory front including securities laws and exchange control laws. Nandini holds a B.A.LL.B (Hons.) and a LL.M. in Corporate and Financial Laws from Jindal Global Law School.

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FEATURED SPEAKERS



Navin Sambtani

**MD Special Situation,
Edelweiss Alternatives Asset Advisors**

Navin Sambtani is a seasoned special situations investment professional with 16 years of investing experience in the asset class across 3 cycles (19 years overall experience). Currently he is a Managing Director in the special situations fund at Edelweiss and has been leading investments at Edelweiss since 2017 from their second series \$1.2bn fund and third series \$750mn fund where Edelweiss recently announced a first close.

Prior to that, Navin built his distressed assets investing experience at ADM Capital, the first special situations fund to invest in India, where he was heading the firm's India business since 2015. He was an integral part of ADM Capital since 2007 in an end-to-end fund management role spanning diverse responsibilities across investment cycle of the fund.

Navin is an MBA (Finance) from S.P. Jain Institute of Management and did his under graduation in Commerce from St. Xavier's College, Kolkata.



Neelkanth Mishra

**Managing Director, Co-Head of Equity Strategy,
Asia Pacific, Head of India Securities Research, Credit Suisse**

Neelkanth Mishra is the Co-head of Asia Pacific Strategy and Head of India Securities Research at Credit Suisse. He has been rated among the best analysts in India by the Institutional Investor and Asiamoney polls.

Mr. Mishra is part of the Economic Advisory Council to the Prime Minister of India and has been an advisor to several government committees, such as the 15th Finance Commission and the India Semiconductor Mission. He also advises businesses and has been part of the Economic Affairs Council of the Confederation of Indian Industry for the past few years. He is a widely followed columnist in prominent newspapers and magazines.

Mr. Mishra has worked in Metals & Mining, Indian Pharmaceuticals, Taiwan IC design, semiconductor foundries and Asian tech strategy research, based out of Mumbai, Singapore and Taipei.

Prior to joining Credit Suisse, he was a Senior Technical Architect with Infosys Technologies. He has also worked with Hindustan Lever Limited and has been an entrepreneur.

Mr. Mishra is a gold medalist from the Indian Institute of Technology (IIT), Kanpur, graduating in computer science and engineering, and a Distinguished Alumnus Award winner. He was ranked fourth in the prestigious entrance exam to the IITs. He is currently based in Mumbai.

FEATURED SPEAKERS



Neha Grover

**Regional Lead-IFC, South Asia Funds Group,
International Finance Corporation (IFC)**

Neha Grover is currently Regional Lead of IFC's South Asia Funds group where she is responsible for identifying and investing into Funds, managing the current PE portfolio and focusing on co-investments. She serves on Advisory Boards of 6 (six) PE Funds. Her professional and personal investing experience spans across private and public markets and across diverse industries with specific focus on Consumer, Healthcare, Financial services, Manufacturing and Education sectors. Neha features as one of the 40 under 40 list and the top 100 women in finance in India (AIWMI 2019 list). She is an all-India rank-holding Chartered Accountant, a Company Secretary, and an MBA from the Indian Institute of Management (IIM), Lucknow (Ranked top 5).



Neha Khosla

**Investment Lead – Fund of Funds & Innovation
British High Commission**

Neha is an Investment Lead at British High Commission, Delhi and has experience across Impact investments, Structured finance, Advisory and Investment banking.

She has worked with several GOI policymakers, financial institutions, development actors and the private sector. Currently, she is leading UK's investment strategy in India, and with India under the Triangular Cooperation.

Her focus areas include UK's Fund of Funds in India, its investment into one of the first social venture funds focussing on inclusive innovations; and the Global Innovation Partnership Fund, which supports the transfer of innovations under South-South co-operation.

FEATURED SPEAKERS



Nipun Sahni

**Partner,
Apollo Global Management**

Mr. Nipun Sahni joined Apollo in 2015 as a Partner and is responsible for the Real Estate Investments business in India. He is part of the Asia Real Estate leadership team that is responsible for investing across Asia. Prior to that time from 2011 to 2014 Nipun was the Founder of Rezone Investment Advisors a boutique investment advisory firm focused on Indian real estate. From 2006 to 2010, Nipun was a Partner and Managing Director at Merrill Lynch and member of the leadership team of the Real Estate Investment Team in Asia. Prior to that Nipun was a Managing Director at GE Capital, India and held multiple roles during this period including real estate investments and structured finance.

Nipun is nominated as the Chairperson of the Indian Real Estate Investor group at IVCA by the industry peers and is a member of the Core committee that represents the private equity investor community in the country. IVCA is the leading platform for investors and has over 125 institutional investors as its members across venture capital, private equity and real estate private equity. Nipun has previously served on the advisory boards of Royal Institute of Chartered Surveyors (RICS), APREA (Asia Pacific Real Estate Association), USIBC Committee (US India Business Council) in India. Nipun graduated in Commerce from Delhi University and received his Masters degree in Finance from the MFC Program at the University of Delhi.



Nisha Poddar

**Editor and Anchor,
CNBC TV18**

The logo for Madison India Capital is a dark blue square with the words "MADISON", "INDIA", and "CAPITAL" stacked vertically in white, uppercase, sans-serif font. A thin, light blue horizontal bar is at the bottom of the square.

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FEATURED SPEAKERS



Nishith Desai

Founder,
Nishith Desai Associates

Nishith Desai is the founder of the research & strategy driven international law firm, Nishith Desai Associates (www.nishithdesai.com) ranked amongst the Asia-Pacific's Most Innovative Law Firms by Financial Times.

Nishith's interest span a wide spectrum of law, society and ethics. He is a renowned International lawyer, author, lecturer, researcher, innovator and a thought leader. Nishith himself is regarded as the 'Father of International Tax' in India and is a 'true pioneer' in the field of International Tax Law. He was also a director on the board of Singapore International Arbitration Centre (2011-2019).

Soon after India opened its economy to the outside world in 1991, Nishith pioneered the roots of asset management industry in India. He has assisted the Governments of Mauritius and India in launching their offshore financial centers.

Funds

He established the first five India Focused Funds He played a seminal role in structuring several private equity funds in addition to structuring several domestic venture capital funds. The firm has now worked for over 1400 funds across all asset classes.

Technology

With a keen interest in technology, Nishith ensured that NDA remains ahead of the curve by actively driving legal and ethical research into emerging areas such as blockchain, autonomous vehicles, flying cars, IoT, AI & Robotics, medical devices, genetic engineering amongst others.

Research

Combining his love for research with his inherent trait of innovative thinking, Nishith has driven the conceptualization and creation of Imaginarium AliGunjan a state-of-the-art research facility that stands as an ode to 'Blue Sky Thinking,' near Mumbai. The link to the compendium of the research papers we have written on different practice areas of law:

https://www.nishithdesai.com/fileadmin/user_upload/pdfs/Research_Papers/NDA_Publications_2021.pdf

Innovation

The Financial Times, London has consistently ranked Mr. Nishith Desai as the most innovative lawyer and the firm, Nishith Desai Associates as the most innovative Law Firms in Asia.

Society

Nishith is also passionate about supporting social good, and under his guidance NDA has remained at the forefront of social sector in India. NDA has won ASIAN Law firm of the year (Pro-bono) from IFLR in 2001. NDA is one of the founding members of Impact Investment Council in India.

He has worked closely with Nobel Laureate Prof Yunus on social issues and personally received the Prof. Mohd. Yunus 'Social Business Pioneer of India' in 2010.

FEATURED SPEAKERS



Nupur Garg

Founder,
WinPE

Nupur Garg is a leading investor in private equity and venture capital and an expert advisor to large institutional investors. She is the founder of Winpe (<https://winpeforum.com>), a not-for-profit initiative to enhance gender diversity in the investing ecosystem.

Nupur serves as Chairperson of the board of Kids Clinic India Limited and an independent director on the boards of companies including Indigo Paints Limited, Kerala Infrastructure Fund Management Limited and SIDBI, the Indian development finance institution. She is an independent member of the investment committee at the Fund of Funds managed by the National Investment and Infrastructure Fund (NIIF), the quasi sovereign wealth fund sponsored by the government of India, and an advisor to and a member of the investment committee for the Dutch Good Growth Fund (DGGF) investment funds mandate given by the Dutch government for investments in SMEs in frontier markets across 75 countries. She has served as an external expert on the investment committee for the INR 10,000 crore Fund of Fund for Start-ups for investing in the Indian start-up ecosystem. Nupur advises select fund managers on a confidential basis on matters related to institutionalization, best practices and governance. She also mentors female entrepreneurs across various platforms.

Nupur was listed in the BW VC World Most Influential Women 2022, Forbes W-Power list of Self Made Women 2020, among India's top 100 Women Leaders in Finance (AIWMI 2019), awarded the Vedica Women's Alliance's Women Leader in D&I 2022, Women Empowerment Entrepreneur Award 2019-20 and the Business Excellence and Innovative Best Practices - Academia Award 2019.

In her last and most recent full time role, Nupur led the private equity and venture capital funds business in the region for IFC and is widely credited with establishing IFC's brand and credibility as one of the most respected institutional investors in this space. Under her stewardship, the portfolio doubled in size and returns, moving from a negative IRR to delivering gains for the first time in its history. Nupur is a CA and an MBA from MIT Sloan School of Management, with executive education from Harvard Business School.

Nupur loves to spend time with her mother, husband and 7 year-old son, travel to new places, read and do 1500-piece puzzles.

FEATURED SPEAKERS



Pankaj Jethwani

**Executive Vice President,
W Health Ventures**

Pankaj Jethwani is the Executive Vice President at W Health Ventures, a Boston-based early-stage investor and the Co-Founder and Board Member at The Breakfast Revolution. Dr. Jethwani has been involved in improving care delivery in several care settings in the US and India as an operator, physician leader, management consultant, and investor.

Dr. Jethwani started his career as a Primary Care Physician in Mumbai's JJ Group of Hospitals. Through this experience, he witnessed first-hand the gaps in health care delivery in Government clinics and hospitals in India, which account for almost half of all care delivered in the country.

Motivated to bring about reform in this system, he joined The Boston Consulting Group in India where he helped shape BCG's work with Government agencies to improve delivery of healthcare at scale. He later co-founded The Breakfast Revolution (TBR), a social enterprise fighting the malnutrition epidemic in India via a basket of highly fortified, affordable, and palatable nutraceuticals. TBR has served 220,000+ children over 20 million fortified meals. More recently, Pankaj worked at Iora Health, a Boston-based innovative primary care company that serves seniors on Medicare. This experience helped shape his perspective on building and scaling a technology-enabled value-based care organization, taking global risk, and creating a delightful model of care for patients and providers.

At W Health Ventures, Dr. Jethwani leads investments in disruptive technology-enabled healthcare services companies in the US and India. W Health designs, builds and grows healthcare companies that address critical unmet healthcare needs. WHV focuses on highly scalable and impactful ideas that leverage the power of AI and technology. Some of the investments he led include Ryse Health, BeatO, Wysa, Mylo, Kins, Jasper, Good Health Company, ElevateNow, and Nivaan Health.

Pankaj received an MD from MUHS, India and received an MBA from The Wharton School of the University of Pennsylvania.



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FEATURED SPEAKERS



Pavan Gupte

**Partner,
Iron Pillar**

Pavan is a Partner at Iron Pillar. He has helped build & grow investment management businesses in London, Singapore, Mumbai and Dubai covering Emerging Markets and Western Europe.

He has been on various Investment and Management Committees in global firms such as Gartmore Private Equity, Hermes GPE and CVCI Private Equity since 2001 managing capital under full discretion in the private equity space for clients such as RBS Pension Plan, British Telecom Pension Scheme & Nationwide Insurance and advising clients such as Ontario Teachers Pension Plan, Pantheon Ventures, KKR and Family Offices on investments across private market strategies.

Pavan serves on the Global Advisory Board of Shoolini University, Himachal Pradesh, India. Pavan earned his Bachelors degree & a MBA degree from Mumbai University, India. He has also completed the Investment Management Certificate under the CFA Society, UK and the Executive Program in Private Equity & Venture Capital at Harvard Business School.



Piyush Jhawar

**Director,
Stratford House**

Piyush is a Director at Stratford House. Prior to this, he was an Investment Director at British International Investments plc, where he led several primary Indian fund commitment deals and was instrumental in resolving complex portfolio situations in several Indian funds.

Previously he worked with UTI Capital, where he was involved in managing an Indian infrastructure focused private equity fund. He started his career in investment banking with Axis Bank, India.

Piyush holds a Bachelor of Commerce degree from the University of Calcutta and is a rank-holder Chartered Accountant.



Prakul Kaushiva

**Managing Director,
Private Equity, CPP Investments**



Pranav Parikh

**Managing Partner and Head,
Nuvama Private Equity (renamed. Formerly part of Edelweiss Group)**

Pranav Parikh is the Managing Partner and Head, Nuvama Private Equity (renamed. Formerly part of Edelweiss Group). He has over 20 years of successful investment experience in US and Indian Markets.

He has a long-standing buy-side experience across the most sophisticated capital structures and various strategies including public and private equity as well as credit strategies.

Having been credited for creating one of the first successful incubation in India by a foreign fund and the first 100% private equity owned company to have raised \$100 million in secured debt locally in India. He has been recognized in the past as Private Equity Deal Maker of the Year, India by the Global M&A Network, New York. Pranav has led early stage investments in Edelweiss and sits on the board of companies such as Bridge2i Analytics solutions (Data analytics, AI, Digital Enterprise), Tonbo Imaging (Electro-optics and sensing technology) and Revv (car sharing and subscription platform). He is C.F.A. charter holder from CFA Institute, USA and holds a B.E. in Industrial Engineering from MS University, Baroda and graduated with honors in the M.B.A. program from University of Texas at Arlington, with a concentration in Finance.



Prasanna M

**Chief Sales Officer,
Vivriti Asset Management**

Prasanna has close to 18 years of experience in financial services spanning mutual funds and AIFs. He has extensively worked in institutional sales and has helped many corporate investors & family offices maximise treasury / investment income by helping them move from Bank FDs to funds. Over the years, he has worked with the largest corporate treasuries & many startups that have now turned unicorns. Prior to Vivriti, Prasanna was with IDFC AMC handling institutional sales. Prasanna has also worked with Kotak, HSBC & the Tata Group.

FEATURED SPEAKERS



Prashanth Prakash

**Founding Partner, Accel, India; Chairman, Karnataka Vision Group for Start-ups;
Member National Startup Advisory Council, Govt. of Indi**

Prashanth co-founded Accel India in 2008. Accel is a leading early-stage venture capital firm, powering a global community of entrepreneurs. Accel backs entrepreneurs who have what it takes to build a world-class, category-defining business. Founded in 2007, Accel brings more than a decade of experience building and supporting more than two hundred companies. Accel India currently manages 1.6 Billion in assets. Prashanth began investing in Indian technology start-ups (as early as 2004) much before they acquired global attention.

He started his investing career as co-founder of Erasmic, one of India's first early-stage funds. Before that, Prashanth co-founded NetKraft and established it as one of the leading offshore solutions companies focusing on the retail and healthcare verticals. At Accel, his primary focus is on consumer Internet services, online marketplaces, and SaaS. He has led investments in Indian technology start-ups like Agrostar, BlueStone, BookMyShow, CaptainFresh, Clevertap, EatFit, FabHotels, Homelane, Infra.Market, MindTickle, Rentomojo, TeaBox, and many more. Prashanth is actively involved in social entrepreneurship ventures that work to improve livelihoods and the quality of India's environment.

More recently, responding to the Covid Pandemic along with other Venture Capitalists, co-founded the 500 Cr ACT Grants fund to provide financial support to start-ups working on ready to deploy disruptive scalable solutions to combat Covid Prashanth studied Computer Sciences at the Bangalore Institute of Technology, and subsequently received his M.S. from University of Delaware, and Ph.D. from Mysore University.

FEATURED SPEAKERS



Pratibha Jain

**Head of Strategy and Group General Counsel,
Everstone Group**

Ms. Pratibha Jain is the Head of Strategy and Group General Counsel at Everstone Group. Prior to Everstone, Pratibha was a Partner at Nishith Desai Associates where she founded their New Delhi office, and lead their Funds and Regulatory practice. She brings with her a breadth of international and Indian experience having worked with Sullivan & Cromwell in New York, Tokyo and Hong Kong, with Skadden Arps Slate, Meagher and Flom LLP in Hong Kong and Goldman Sachs in Mumbai. She's an alumnus of Harvard Law School, Oxford University and Delhi University.

She has worked on some of the most challenging projects in financial services and regulatory sector globally and in India, including representing Ministry of Finance in setting up of National Investment and Infrastructure Fund (NIIF) and designing USD 1.3 billion special 'window for funding stalled affordable and middle income housing projects' as an AIF fund (SWAMIH), listing of companies on US exchanges, representing private equity investors in some of the biggest investments into India such as Mubadala's investment in Reliance Jio and reliance Ventures, Softbank's in its investment of USD 1.4 billion in PayTM, , representing investors for facilitating listing of stock exchanges in India including BSE, IEX and NSE, representing investors in investigations by the Enforcement Directorate, Central Bureau of Investigation and Reserve Bank of India. She enjoys working and writing on public policy issues and is regularly quoted in news on various public policy issues. She sits on various important committees including FICCI Capital Markets Committee, CII Financial Markets Committee and Policy Committee of Ananta Centre. She is a Fellow of the Seventh Generation Class of Ananta Aspen's Kamalnayan Bajaj Fellowship and member of Aspen Global Leadership Network.

She received the "Woman Lawyer of the Year Award 2019" by Business World magazine. Recently, she has been recognized as a Top Individual Lawyer by Forbes Legal Power list 2020.

FEATURED SPEAKERS



Priya Rajan

**Managing Director,
Silicon Valley Bank**

Priya is Market Lead for India and MENA in SVB's international market development team, Global Gateway. She provides market entry advice and insights on cross-border engagement focused on constituents in the innovation ecosystem – founders and investors.

Priya's work with Indian entrepreneurs and venture capital funds has yielded tangible value with founders accessing leading programs in the U.S. like Y-Combinator and investors getting visibility of great founders and deals.

Priya calls on her experience, expertise and connections to champion a more inclusive innovation economy. She works closely with community leaders, including Change Catalyst, Kapor Capital, and YC Female Founders. She sits on the board of directors at non-profits Big Brothers Big Sisters and Women Who Code – an organization dedicated to helping women excel in technology careers. As a venture partner at Xfund, Priya connects VC firms with superior research universities and advisor at Entrepreneurship at Cornell University.

Priya co-created the Diaspora Community initiative at SVB and is a charter member of TiE, a nonprofit focused on nurturing the next generation of entrepreneurs with Indian ties.

Prior to joining Global Gateway, Priya was a Director in our early stage practice (Startup Banking) where she led university programs and SVB Trek for student entrepreneurs. Leading to partnerships with Dorm Room Fund, The House Fund, Stanford Venture Studio and Rough Draft Ventures.

Priya's career at SVB Financial Group began as a global group financial officer, a pivotal role in the Finance team. Earlier in her career, she held financial management positions at Charles Schwab and Enterprise Rent-A-Car. In addition to a bachelor's degree from the University of Madras and a master's degree in international business from Queen's University, Priya holds an MBA in business administration from Cornell University and a California CPA in accounting and business administration.

Priya enjoys travelling the world, opening doors, and meeting new people. When not on a plane, Priya enjoys classical music – after studying music for over a decade, she passed on this passion and skill to her two children.



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Thank you, our Colleagues, you help us to make things happen when others believe it can't.
And Thank you, our Families, for telling us that 'this too shall pass' when things go wrong.

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FEATURED SPEAKERS



Pushkar Kulkarni

**Managing Director,
Infrastructure & Sustainable Energies, CPP Investments**



Rahul Agarwal

**Managing Director,
Quadria Capital**

Rahul has over 14 years of private equity experience spanning raising c.\$1 billion capital, investing across Asia and the US and creating successful exits.

Currently he is Managing Director at Quadria Capital, Asia's largest healthcare private equity firm with over \$2.8 billion under management. Rahul has led the social impact and ESG initiatives for Quadria and it's long list of impact investors.

He also serves as a Community Leader - Healthcare, Pharma and Healthtech Community Leader at Aspire Impact Future Project.

Prior to joining Quadria, he was Vice President at Religare Global Asset Management, Asia's first multi-boutique alternatives platform, where he executed buy-outs of leading private equity firms in the US. Prior to that he was with Evolve India Fund, India's first fund of funds.

He was adjudged as one of the Top "40 under 40" Alternative Investments Professionals in India 2020 by IAAIF and AIWMI.

Rahul completed his MBA from IIM Lucknow and is a Chartered Accountant.

FEATURED SPEAKERS



Rahul Khanna

**Co-Founder and Managing Partner,
Trifecta Capital**

Trifecta Capital is a specialised financing platform for New Economy businesses. Across its three verticals – Venture Debt, Tech Enabled Advisory Solutions and Equity, Trifecta Capital provides capital and solutions to start-ups across different stages. Trifecta Capital launched India's first Venture Debt Fund in 2015 and has since then raised two subsequent Venture Debt Funds in 2019 and 2021. The Firm has made over \$300 million in venture debt investments to date and its' portfolio now includes 20 unicorns. The Firm also raised one of India's first Late Stage VC Funds in 2021 and has already made \$100 million of investments into companies like Pharmeasy, Meesho, Cars24, DailyHunt, GoodGlamm Group and IXIGO.

Trifecta Capital's LP's include India's leading Banks, Insurance Companies, DFI's and Family Offices. Rahul was previously, Managing Director at Canaan Partners, a global venture capital fund with over \$4 Billion under management. He has 26 years of operating and investing experience in Technology, Media and Telecoms. He holds an MBA from the Kellogg School of Management.



Rahul Rai

**Head - Real Estate Investment Business,
ICICI Prudential AMC**

Rahul is with ICICI Prudential AMC Ltd and heads the management of third party close ended funds that invest in real estate projects and pre-leased offices. Rahul has over 25 years of experience of which the past 16 years have been specialized on Indian real estate sector and includes expertise across all real estate asset classes and cities. Prior to ICICI Prudential, Rahul was with SUN-Apollo Real Estate Advisors as Principal and before that he has worked with Ernst and Young and Arthur Andersen. Rahul is a member of Institute of Chartered Accountants of India and has done his graduation in Commerce from the Bombay University.

FEATURED SPEAKERS



Rajan Anandan

**Managing Director,
Surge & Sequoia Capital India LLP**

As part of the leadership team at Sequoia Capital, Rajan is focusing on developing Surge into the world's top scale-up program for startups by acting as an investment advisor and mentor to the programme's founders. Surge aims to engineer rapid early progress for startups, by enabling disproportionate access to capital, talent, network and decades of company-building knowledge. Rajan's deep understanding of technology, operating expertise and a track record of growing tech businesses across the region will help Surge's founders scale and build the businesses of tomorrow. Prior to Sequoia, as the VP of Google India and Southeast Asia, Rajan played a key role in expanding the regions internet ecosystem while accelerating Google's innovation and growth in the region. He is also a prolific angel investor who has backed a large number of successful startups at very early stages. Rajan also led Microsoft and Dell in India, worked for Michael Dell the founder of Dell and was earlier a Partner at McKinsey & Company in Chicago.



Ranjit Shah

**Managing Partner and Co-founder,
Gaja Capital Partners**

Ranjit co-founded Gaja Capital and has been a managing partner since 2005. Ranjit has led several of the firm's investments across clusters. Ranjit has 39 years of India based experience in multiple sectors including private equity, telecom, technology, luxury goods, financial services and consulting. He has held CXO level positions in significant Indian businesses. He has also been an entrepreneur building an asset financing company which he later took public and sold to a strategic investor. Ranjit holds an MBA from the Ross School of Business, University of Michigan, Ann Arbor and is a graduate in electrical engineering from IIT Bombay.

FEATURED SPEAKERS



Ravi Vukkadala

CEO,
Northern Arc Investment

Ravi is the CEO of Northern Arc Investments, a debt impact asset manager out of India with investment expertise in financial inclusion, agriculture, climate etc. across SME and early stage companies. He has over 19 years' experience in credit investing, risk and fund management and has grown the asset management arm of Northern Arc Capital to over half a billion dollars size. His capital market experience also includes stints with companies such as Invesco, Bharti AXA (joint venture) and Merrill Lynch. Ravi is deeply passionate about the debt impact investing landscape in India and is truly committed to the cause of harnessing commercially viable financing solutions to achieve financial inclusion at scale.

Ravi is a Chemical engineer from the University of Mumbai, with CFA and FRM certifications post his Masters degree & diploma from Virginia Tech and NMIMS (Mumbai)



Rema Subramanian

Co-founder and Managing Partner,
Ankur Capital

Rema, a cost accountant, company secretary and Master's in Systems Management, has built businesses over 40 years holding multiple CXO roles in financial planning and operations) across industries and founding and exiting three ventures. She has held leadership positions in Raymond's, IonExchange, Zee, ElementK and Datamatics. She sits on the Executive Committee of the Impact Investors Council, BIRAC and IVCA.

FEATURED SPEAKERS



Renuka Ramnath

**Founder, Managing Director and CEO,
Multiples Alternate Asset Management**

Multiples has been a member, contributor and well-wisher of IVCA and participated actively at all forums. Multiples sees IVCA as “our own” industry body – the platform that allows us representation as well as brings us together to solve our needs. Multiples has been at the forefront at various committees formed by IVCA and generates thought leadership on topics that matter the most to our industry. Recently, Renuka Ramnath and Multiples, by directly engaging with all industry participants, championed channelizing industry thoughts on the SEBI AIPAC committee recommendations and bringing about changes to the guidelines.

Renuka personally spearheads these initiatives as she has seen the lifecycle of PE in India since late 1990s and thereafter from 2001 as MD & CEO of ICICI Venture and now as the Founder, MD and CEO of Multiples in 2009 – her vision is to channelize money into alternate investments through Indian VCs and PEs. For this she believes IVCA can play a championing role in knowledge dissemination, positioning of the VC and PE players in the country as well as being the partner to disseminate transparent information about ourselves to our capital providers – overall to generate continuous positive understanding about the Indian domestic environment that we operate in. She is also passionate about creating domestic pools of capital for our own industry’s growth and IVCA can be at the forefront for this initiative. Renuka, a mother of two, enjoys singing Indian classical music. She is a connoisseur of paintings and likes to spend time at her farm watching a fresh harvest. Renuka holds a Bachelor of Engineering from VJTI, University of Mumbai and an MBA from the University of Mumbai. She has also completed the AMP from the Harvard Business School.



Sabita Prakash

**Managing Director,
ADM Capital**

Sabita Prakash is a Managing Director at ADM Capital and member of the Investment Advisory Committee. Prior to joining ADM Capital, Sabita was the Head of the Asian Fixed Income team at Fidelity Worldwide Investment. Sabita began her career in fixed income in 1993 when she joined CRISIL India as a rating analyst. In 1998, Sabita moved to Hong Kong and worked with Standard & Poor’s Rating Agency, JP Morgan Securities and HSBC in Hong Kong on the credit research side before joining Fidelity. Sabita holds a Bachelor of Engineering in Electronics & Telecomm from Bangalore University, India. Sabita also holds an MBA from the Indian Institute of Management, Lucknow.

FEATURED SPEAKERS



Sagar Agarwal

**Co-Founder & Managing Partner,
Beams Fintech Fund**

Sagar has held Senior positions & built Investment Management firms over the last 15 years covering Emerging markets of India, Middle East & Africa. He has advised across 3 private equity funds, \$500 Mn+ of deployed capital, 36+ investments, 3 Unicorns across Growth stages in Consumer, Healthcare, Financial Services & Fintech space with multiple exits & liquidity events. Sagar has been focusing on

Fintech & Financial Services Investments in his Fund mandates across emerging markets.

He has been on various Boards, Investment Committees, Operating & Acquisitions Committees managing & advising capital for institutional investors. He has also been part of several Corporate Finance transactions, Mergers & Acquisitions, IPOs throughout his career. Sagar is an active Fintech angel investor in India being part of angel groups & advisor to some Fintech Founders in India in his personal capacity.

Sagar Agarwal holds a Master's degree from SPJAIN, Singapore in Investment Banking with a Dean's List medal. He is also a CFA charter holder & member of CFA Society. Sagar graduated from NMIMS in Commerce & Accounting with State ranks & Scholarship awards at High School & Final year of Graduation. His interest lies in Reading & Travelling.



Sandeep Naik

**Managing Director,
General Atlantic**

Sandeep Naik is a Managing Director at General Atlantic and serves on the firm's Executive Committee. He heads the operations for India and Asia Pacific. Mr. Naik manages and oversees all of GA's investments in these regions, which include Byju's, Jio, Reliance Retail, Ruanguru, PT MAP Boga Adiperkasa (MBA), Krishna Institute of Medical Sciences Limited, BillDesk, House of Anita Dongre, IIFL Wealth Management and KFin Technologies Private Limited. Previously, Mr. Naik served as a partner and co-head of the India office for Apax Partners, leading their investments in healthcare, financial & business services and retail & consumer sectors.

Prior to joining Apax, he was a Global Marketing Manager at Medtronic Inc, a scientist at Mayo Clinic and a Consultant with McKinsey. He is also the co-founder of a medical device start up firm, InfraScan Inc., which is focused on detecting bleeding inside the brain using a handheld device. Mr. Naik is an avid community worker. Among other philanthropic endeavors, he co-founded ToolBox India, an organization that brings professionals and non-profits together to improve productivity and efficiency within the social sector.

Mr. Naik holds a BTech in Instrumentation Engineering from the University of Mumbai, an M.S. in Biomedical Engineering from the Medical College of Virginia and an M.B.A. in Finance from The Wharton School of Business, University of Pennsylvania. Mr. Naik was selected as a Young Global Leader by the World Economic Forum and served on the Global Agenda Council of 'New Order of Economic Thinking'. Mr. Naik is also a member on the Wharton Asia Board.

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FEATURED SPEAKERS



Sanjay Gujral

**Chief Business Officer,
Everstone Group**

Sanjay possesses 27 years of experience in private capital management, corporate finance and business management.

He is the Chairman of the Singapore Venture & Private Capital Association (SVCA), and also serves on the Executive Committee of the Singapore Funds Industry Group (SFIG).

In his current role as Chief Business Officer at the Everstone Group, Sanjay works across various facets of the business at this Singapore-headquartered private capital group, with over US\$ 7 billion in assets under management across Private Equity, Climate Impact, Logistics, Digital and Venture, investing across India, Southeast Asia and the US-India-Southeast Asia corridor.

Prior to re-joining Everstone in 2018, Sanjay was Regional Managing Director and a member of the Investment Committee at L Catterton Asia.

Sanjay started his investing career with Everstone in 2006, where he was an Executive Director in its private equity business in India, prior to his move to L Capital Asia as Managing Director, India in 2011. Before moving to the buy-side in 2006, Sanjay spent 11 years in corporate finance advisory with Arthur Andersen (1995-2002), EY (2002-2004) and Ambit Corporate Finance (2004-2006) in India.

Education

Sanjay holds a post-graduate diploma in management from the Indian Institute of Management Bangalore (1995), is a commerce graduate from the Shri Ram College of Commerce, Delhi University (1993) and attended the St. Columba's School, New Delhi.

FEATURED SPEAKERS



Sanjay Kukreja

**Partner & CIO,
ChrysCapital**

Mr. Sanjay Kukreja joined ChrysCapital in 2000 and has been a Partner at the firm since 2012. He is currently the Chief Investment Officer at ChrysCapital, overseeing all of the firm's investment activities. Prior to his CIO role, Mr. Kukreja led the Financial Services and Business Services sectors, which together accounted for over \$1.5 billion of invested capital and almost \$3 billion of realizations for the ChrysCapital funds.

Over the years, Mr. Kukreja has been instrumental in leading several high-profile investments and has also worked extensively on managing exits for ChrysCapital, where ChrysCapital is an industry leader.

Mr. Kukreja currently serves on the Boards of Hero Fincorp, GeBBS Healthcare Solutions, Infogain, Intas Pharmaceuticals, and has previously also served on the boards of several other companies such as KPIT Technologies, LiquidHub, and Shriram Transport Finance Company.

Mr. Kukreja holds an M.B.A. from the Indian Institute of Management, Bangalore, and a Bachelor's degree in Economics from the Shriram College of Commerce, Delhi University. He has also attended the Executive Leadership Course for top management at the Indian School of Business, Hyderabad.




Santhanam Rajagopalan

**Managing Director,
True North**

Raj joined True North in 2008. He heads the Finance Centre of Excellence for the Firm and partners with both True North's and portfolio teams' CXO leadership on matters related to the entire spectrum of finance, governance and risk functions. He also heads the Debt Management Office at True North and in this capacity, helps build sustainable relationships for portfolio companies with various lender partners. He guides the fund management team in structuring investments and exits in a way that is tax-efficient and compliant with applicable regulations.

Prior to joining True North, he had nearly 18 years of operational experience in accounting, finance and treasury management, having last worked as the CFO of Monsanto India businesses and previously with ITC Ltd in various finance functional capacities. His achievements include ideation and implementation of tax-optimized, cash utilization structures; consolidation of legal entity structures; critical support in implementing a business acquisition; and sale of three non-core business lines.

He has completed his Bachelor's degree in Commerce and is a qualified Chartered Accountant.



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FEATURED SPEAKERS



Santosh K Singh

**Partner and Managing Director,
Intellectap**

Santosh is a Partner and Managing Director at Intellectap and leads its Agriculture and Climate Solutions' practices. He has more than 20 years of experience in scaling up market-based solutions for climate change mitigation and adaptation. He has led several initiatives on shaping up energy access financing, ESG, carbon markets, and sustainable finance interventions across Asia and Africa.

Before joining Intellectap, Santosh worked with the World Bank (South Asia Region) where his work focused on developing affordable clean cooking/energy access solutions, and climate finance interventions for varied sectors. Previously, he worked as a Technical Expert for GIZ and led the Rural Market Insight program at the Institute for Financial Management and Research.

He has advised several corporates, philanthropies and financial institutions on devising strategy, developing impact matrix and raising climate and development finance.



Shagoofa Rashid Khan

**Group General Counsel and Head of Corporate Affairs,
National Investment And Infrastructure Fund Limited (NIIF)**

Shagoofa has over two decades of experience in private equity, acquisitions, joint ventures and strategic initiatives, corporate and commercial laws, compliance and ethics advisory, audit and finance roles. In her career span of over 23 years, she was an in-house counsel for 10 years with leading Indian corporate houses. At NIIF, she is the Group General Counsel and Head of Corporate Affairs and is based out of the Mumbai office. Prior to joining NIIF, Shagoofa was a Partner with Cyril Amarchand Mangaldas (CAM). At CAM, she headed the Investments Funds practice and specialised in Private Equity investment advisory for infrastructure, real estate, and financial services sectors.

She has advised global and domestic fund houses in structuring and setting up of their cross border as well as domestic funds, including combination structures and fund of funds. She has advised large institutional investors (including pension funds and sovereign funds) on their strategic and platform investments in India. She has also played an active role on the policy advocacy front by being part of committees constituted by the regulators, providing support to industry associations such as IVCA and APREA and assisting clients on representations to Government ministries and regulatory bodies. Prior to joining CAM, Shagoofa was the Senior Director and Head Legal and Compliance at IDFC Alternatives.

Prior to IDFC, she was Vice President in the Group Legal Team of Tata Sons. Before Tata, she was with Kotak Investment Advisors Limited (KIAL) as Senior Vice President and Head Legal. Prior to Kotak, she worked with Nishith Desai Associates as Head - real estate funds and Head - international tax policy. She holds a Bachelor in Law (LL.B) from University of Mumbai. She is a Fellow Member with the Institute of Chartered Accountant of India and has completed the Company Secretarial program with the Institute of Company Secretaries of India.

Shagoofa has been recognised under the "India's Top 100 Women in Finance, 2020" list by AIWMI and under "Top 20 Emerging Legal Leaders, India" by RSG Emerging Leaders 2019. She has been recognised as "Distinguished Practitioner" and "Leading Lawyer", for multiple years, by AsiaLaw Leading Lawyers rankings and Legal 500 rankings, respectively.

FEATURED SPEAKERS



Shahzad Madon

Head - Alternative Assets,
Nippon Life India AIF Management Limited



Shivani Bhasin Sachdeva

Founder & CEO,
India Alternatives

Shivani Bhasin Sachdeva is the Founder & CEO of India Alternatives, a reputable mid-market private equity platform focused on investing behind transformational themes in India such as women becoming more empowered as consumers. Shivani has over 19 years of global private equity experience in the US and in India at top funds including GE Equity, Lightyear Capital and IDFC Private Equity. She has been an active member on the boards of all her portfolio companies where she has been instrumental in guiding management teams and shaping strategy. Shivani has previously served on the boards of HealthCare Global and Gokaldas Intimatewear, and currently serves on the boards of Brinton Pharmaceuticals and Seclore Technology. She is also an Independent Director at Emaar India, one of the largest real estate developers in India with assets in the country of over \$2 billion, 5,000 acres of land, and 35 active and completed projects; and at HIKAL Limited, a highly innovative company working across the life science value chain with over 2800 employees and market cap of over \$600 million.

Shivani has received accolades and recognition for being one of the top women leaders in Finance in India. She is a frequent speaker at domestic and international conferences on private equity including Super Return Europe and Singapore and the Indian Venture Capital Association. Shivani received an MBA from the Wharton School, University of Pennsylvania and a B.A. in Economics from Mount Holyoke College (Phi-Beta-Kappa, Magna Cum Laude, Sarah Williston Scholar).

FEATURED SPEAKERS



Shweta Rajpal Kohli

**Chief Public Policy Officer,
Sequoia Capital India & South East Asia**

As the Head of Public Policy, Shweta works with government stakeholders to craft policies that help accelerate the growth momentum of the startup ecosystem in India & Southeast Asia. She advises portfolio companies on managing regulatory risks and unlocking new levers of growth, and helps create public policy partnerships that align the vision of startup founders and governments.

Before joining Sequoia, Shweta led the public policy function for Salesforce and Uber across South Asia, with a key focus on tech policy, including data privacy, cloud computing regulations, digital payments, and ridesharing regulations.

Shweta is a Board Member of WE-Hub, an accelerator for women entrepreneurs set up by the Telangana Government. She is also the Co-Chair of the Ed-Tech Taskforce set up by industry body FICCI.

Shweta was ranked among IMPACT Magazine's 50 Most Influential Women in 2018. She received the FICCI FLO Women in Leadership Award in 2020, Women in Excellence Award by the Women Economic Forum in 2019, and the Communicator of the Year by Association of Business Communicators of India (ABCI) in 2011.

Shweta has completed mid-career programs from Wharton Business School, INSEAD Business School, and the University of Westminster. She completed her Bachelors in Journalism from Lady Shri Ram College, holds a Masters in Political Science from Delhi University and a distance learning MBA from XLRI, Jamshedpur.

She was awarded the International Visitor Leadership Program (IVLP) Fellowship, the US Department of State's professional program for global leaders. A British Chevening Scholar, she was also chosen among 45 global leaders for the Asian Forum on Global Governance (AFGG) Fellowship.

Before joining the policy world, Shweta spent two decades as a business journalist and TV news anchor. During her journalism career, she received several honours, including the Ramnath Goenka Journalism Award for Broadcast Journalism by President of India Pratibha Patil and Business Standard-Seema Nazareth Award for Young Print Journalists by President of India KR Narayanan.

Shweta is a regular speaker at leading conferences, including World Economic Forum India Summit, MindMine Summit, CyFy India, and the UN Gender Equality Summit.

She lives in New Delhi with her husband and two children.

FEATURED SPEAKERS



Siddharth Pai

**Founding Partner, Chief Financial Officer & ESG Officer,
3one4 Capital**

Siddharth Pai is the Founding Partner, CFO and ESG Officer of 3one4 Capital, an early-stage Venture Capital Fund house based in Bangalore with cumulative assets under management of over \$300M exclusively in Indian AIFs. Two of their funds have been named as the top performing Indian VC funds by Preqin. Some notable investments include Licious, Koo, Darwinbox, Open, amongst others.

Siddharth is the youngest Executive Council member of the IVCA (Indian Venture Capital Association) – the apex body for Indian funds investing into alternative assets and serves as the co-chair of the Regulatory Affairs committee, working on matters related to security markets, alternative investment funds, taxation, foreign exchange, law and startups. He is an expert policy member of ISPIRT, the Indian Software Product Industry Round Table, a Bangalore based think-tank and is part of the startup councils of CII and AIMA. Siddharth completed his BCom from St Joseph's College of Commerce Bangalore and is a qualified Chartered Accountant.



Siddharth Jhunjunwala

**Executive Director and Head of the Fund of Funds,
Waterfield Advisors**

Siddharth Jhunjunwala is the Executive Director and Head of the Fund of Funds at Waterfield Advisors. He holds deep knowledge of the PE/VC industry through his work and academic experience. Having worked at some of the organizations such as Ernst and Young, Aditya Birla and Asia Alternatives, Siddharth brings a wealth of expertise to the company.

He has played a significant role in setting up the Fund of Funds platform at Waterfield through setting up investment strategies, due diligence processes and investor communications and relations. Siddharth has completed his MBA from the Indian School of Business and also is also a certified chartered accountant.

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FEATURED SPEAKERS



Siddharth Shah

Senior Partner,
Khaitan & Co.

Siddharth Shah is a senior Partner in the Investment Funds, Private Equity, Corporate and Commercial practice groups in the Mumbai office. He has over 25 years of experience in advising domestic and international fund clients on legal, regulatory and tax matters involving structuring and organisation of funds/investment platforms.

Siddharth's clients include funds across asset classes ranging from angel, venture capital, private equity, real estate, credit, distress assets, hedge funds, REITs, INVITs etc. He also advises clients on corporate transactions involving M&A, private equity and real estate investments and joint ventures. Besides advising clients on traditional fund structures, he has also been very actively involved with establishment of bespoke investment platforms spanning across asset classes ? private equity/venture capital, venture debt, structured credit, distress assets, infrastructure as well as real estate.

Siddharth advises clients across the entire spectrum of services covering conceptualisation of the structure, establishment of relevant entities under the platform, preparation of documents (including shareholders agreements as well as platform/fund documentation), negotiations (inter se between partners as well as LP negotiations), seeking of necessary regulatory licenses, structuring of carried interest and related documentation, and other incidental services including ongoing operational matters customary to such bespoke structures.

He is a regular speaker at domestic and international conferences; and is acknowledged as an expert and an expert in his field by reputed legal directories and industry publications and is a regular invitee/member of various industry associations and regulatory committees set up by regulators for policy initiatives.

Recognitions & Accomplishments:

Siddharth has been consistently recommended by many of the world's leading law chambers and accreditation bodies. He has been acknowledged for his experience and expertise by:

- Asialaw Leading Lawyers – Asialaw Profile as an **'Elite Practitioner'** in Private Equity;
- IFLR 1000 Lawyers ranking as the **'Highly Regarded'** practitioner in Private Equity;
- India Business Law Journal as one of **India's top lawyers, 2021** and a member of the exclusive 'A' list of lawyers;
- Chambers & Partners in their Asia/Pacific rankings as a **'Band 1'** lawyer for Private Equity; and
- Who's Who Legal published by the Law Business Research Limited, UK as a **'Global Elite Thought Leader-Private Funds Formation 2021'**.

Practices:

Investment Funds, Private Equity, Corporate and Commercial

Education:

M.B.A. (Finance), New Hampshire College, Boston (1996), LL.B., Saurashtra University, Bachelor Of Engineering (Mech), Saurashtra University (1993)

FEATURED SPEAKERS



Sowmya Suryanarayanan

**Director - Impact and ESG,
Aavishkaar Capital**

Sowmya heads Impact and ESG function at Aavishkaar Capital – a global pioneer Impact Fund Manager that invests in impact enterprises across India, South and South East Asia and East Africa. She is responsible for delivering significant Impact, Diversity & ESG value across Aavishkaar's various Impact Funds and portfolio companies.

Sowmya is a social development and sustainability professional with over 15 years of experience in analysing and recommending growth of inclusive business models across clean energy, financial inclusion, education and agriculture sectors across Asia and Africa. Prior to Aavishkaar Capital, Sowmya worked for a large agrifinance company, leading and managing strategic programs, including ESG management system and Impact framework to enhance sustainable financing to over 4 million smallholder farmers in India. Previously, as Head - CSR at Societe Generale GSC, a subsidiary of European banking major Societe Generale (SG), she designed and implemented the Corporate Citizenship (CSR) Strategy, Diversity and Sustainability Initiatives and programs. She was also appointed as the first woman Vice Chairperson (South) of the Indo French Chamber of Commerce and Industry's CSR Committee in 2018 to strengthen the CSR efforts of French Companies in India.

Sowmya was one of the youngest leaders to be recognised as the 'Most Impactful CSR Leaders Globally' and in 2023, Sowmya won the 'Sustainability Impact Leader Award' from the Honorable Governor of Maharashtra, India. She holds a Master's Degree in Economics from Stella Maris College, Madras University. She has completed an Executive Education Program on Creating Value in CSR from Indian School of Business (ISB) and a GRI Professional Certification Program on Sustainable Reporting using Global Reporting Initiative (GRI) Standards.



Sreekumar Chatra

**Managing Director, Infrastructure Fund,
Edelweiss Alternative Asset Advisors**

- Over 26 years of work experience in investment banking, M&A, establishing funds & principal investing in Infrastructure Space
- Transactions in sectors such as roads, power, renewables, airports, railways, utilities & urban infrastructure
- Transaction experience in India, UK, Middle East & South Asia; with deal closure experience of ~USD2.5bn
- Has been Head of Infrastructure & Utilities at Arpwood Capital, worked with Canada Pension Plan Investment Board (CPPIB) & headed Infrastructure Advisory at Macquarie Capital. He has also worked in organisations such as PwC, KPMG, Feedback Ventures and Tata Motors
- He holds an MBA (Finance) from IIM Ahmedabad and Bachelor in Engineering (Mechanical) from UCE, Orissa

FEATURED SPEAKERS



Sridhar Nagarajan

**Regional Managing Director,
IQ-EQ**

Sridhar Nagarajan has over two decades of experience as a banker with proven leadership, business development, mergers & acquisitions, turnaround, integration, and governance capabilities.

With an MBA in Finance & Marketing and a degree in Engineering, he is a seasoned professional, people-centric leader, strategic thinker, and turnaround expert.

After a long career with the Standard Chartered Bank, in 2015, Sridhar took the responsibility of merging and turning-around of two state-owned banks, thus establishing MauBank Ltd. In 2019, Sridhar joined IQ-EQ as Regional Managing Director and is responsible for the Africa, India and Middle East markets.



Srinath Srinivasan

**CEO,
Oman India JIF**

Mr. Srinath S, is the Chief Executive Officer of Oman India Joint Investment Fund Management Company Pvt. Ltd (OIJIF - MC) and has led the fund investment business since its inception in early 2011. The Company manages two AIF registered Funds aggregating to approximately USD 330 million and invests in mid-market private equity growth opportunities in India.

He currently serves on the Board of Capital Small Finance Bank, HomeVista Furnishing and Décor Pvt.Ltd (HomeLane), Stanley Lifestyle Ltd and NCDEX (National Commodity and Derivatives Exchange). Over his career he served on various Boards across telecom industry, product and service companies, stock exchange, banks, industrial companies and consumer services Companies.

He has served on the Executive Council of India Venture Capital and Private Equity Association (IVCA) over two consecutive terms from 2016-2020. He continues to be part of the Regulatory Affairs Committee.

Srinath has extensive industry and investment experience of over 30 years which includes over 20 years in private equity business across India and South East Asia.

He is an Electronics and Communication Engineer from National Institute of Technology, Suratkhil, Karnataka and an MBA from Asian Institute of Management, Philippines.

FEATURED SPEAKERS



Sriwatsan Krishnan

Partner,
Bain & Company

Sriwatsan Krishnan is a leader in the Private Equity and Technology practices at Bain & Company.

Sriwatsan has over 15 years of management consulting experience, advising various private equity clients and investors, as well as both Indian and multi-national organizations. Sriwatsan works with financial investors on topics including commercial due diligence, fund strategy, portfolio management and operational improvement. He has also worked with multiple technology services players across growth strategy, performance improvement, sales transformation and organization redesign.

Since originally joining Bain in 2007, Sriwatsan has worked across a range of markets in Asia, including India, Singapore, Thailand, Indonesia and Malaysia.

He holds an MBA from the Indian Institute of Management, Bangalore.

FEATURED SPEAKERS



Subramaniam Krishnan

Partner, Ernst & Young

- Subramaniam Krishnan is a Partner in Ernst & Young's Private Equity & Financial Services - Tax and Regulatory Services practice, based in Mumbai. He has over 20 years of experience in advising and assisting financial services industry participants and investment funds establish an Indian investment/ operational presence. He has advised on a range of tax and regulatory issues
- Subramaniam is a Chartered Accountant and holds a Bachelor of Commerce Degree
- Subramaniam actively engages with the Government and regulatory authorities for tax and regulatory change initiatives on behalf of industry associations
- Subramaniam is a member of the Alternative Investment Policy Advisory Committee constituted by the Securities and Exchange Board of India

Functional Expertise

- Tax and regulatory advisory
- Foreign investment consulting
- Fund structuring
- Tax compliance

Professional experience

- Assisting financial services entities in formulating their entry strategy into India and in implementing an Indian operating presence in the areas of banking, non banking financial services, housing finance, asset management
- Advising and assisting private equity/ venture capital enterprises structure their funds, investments and operations in India
- Advising funds and other financial services entities in relation to set-up in IFSC and engaging with IFSCA authorities on policy related changes
- Advising fund managers structure funds seeking to invest in the Indian capital markets and assistance in implementing such structures
- Advising Indian fund managers structure funds domiciled in India to raise capital to invest in alternative asset classes
- Tax and regulatory advisory services in relation to Indian operations of financial services companies and private equity/ venture capital funds
- Assisting in tax compliance and reporting obligations of financial services entities, foreign portfolio investors, foreign and domestic funds

FEATURED SPEAKERS



Sudhir Variyar

**Managing Director & Deputy CEO,
Multiples Alternate Asset Management**

Sudhir is a Managing Director & Deputy CEO with Multiples Alternate Asset Management Private Limited, a leading Indian mid-market private equity fund. He has a strong investment track record and has lead investments across a range of sectors including financial services, health care, logistics and infrastructure services. Prior to private equity he has experience across investment banking, lending and structured finance.

Sudhir holds a post graduate degree from the IIM, Calcutta and a B.Tech in Chemical Engineering from IIT- BHU.

FEATURED SPEAKERS



Surabhi Marwah

Partner,
EY Private

Background

- Partner in the People Advisory Services practice in India, India co-leader for Private Tax and India leader for Immigration Services
- Based in New Delhi with over 18 years of experience in the area of employee payroll taxes, employee mobility covering employee taxation and advisory and for service offerings covering HNIs, Family business
- Bachelor in Commerce, Chartered Accountant
-

Professional Experience

- Family Office and Private Client Services including exchange control advisory and succession
- Specializes in various aspects of Employee Mobility including Immigration Planning, Exchange Control, formulation of Global Mobility policies for Inbound and Outbound assignees, Tax Planning and Compliance, Employee Deployment Structures and related framework of International Tax, Home & Host Country Tax and Social Security Regulations
- Advised clients on the processes, compliances and other related issues that will arise on deputing expatriates in and out of India as well as local employees
- Assisted clients in tax compliance and advisory for inbound and outbound assignees especially on provisions of Double Taxation Avoidance Agreements
- Authored many articles on tax issues for leading newspapers, magazines and journals of organizations and has been a speaker at various forums
- Assisted clients in design of tax efficient compensation structures
- Worked in the area of development and design of Employee Incentives schemes for listed and non listed companies
- Provident fund advisory, advisory related to retirement plans (Superannuation, Gratuity, NPS) and advisory related to Payment of Bonus Act
- Payroll due diligence reviews and tax diagnostic reviews to ensure compliance with Indian tax laws
- Part of the India Tax Talent Team, part of the Diversity leadership and Lead L&D for PAS India

Key Skills

- Immigration Planning
- Advisory for HNI's, family offices
- Withholding tax compliances, designing compensation structures, formulating tax policies
- Exchange Control
- Formulation of Global Mobility policies for Inbound and Outbound assignees
- Tax Equalization Policies, Tax Planning and Compliance
- Employee Deployment Structures and related framework of International Tax
- Home & Host Country Tax and Social Security Regulations

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FEATURED SPEAKERS



Swati Bhartia

**Executive Group Vice President | Principal,
Motilal Oswal Alternates**

Swati is a Principal at Motilal Oswal Private Equity. She has more than 15 years of experience in managing PE investments and equity research. Before joining MOPE, she worked with Tata Capital Healthcare Fund (TCHF) for nine years. During her stint with TCHF, Swati was involved in end to end deal management and successfully deployed USD 100+ Mn. Prior to that, she worked with Oman India Joint Investment Fund (OIJIF), where she was involved in deal evaluation across diverse sectors. She started her career with Crisil as equity Research Analyst in 2005, covering European Biotech companies.

Swati is a 37th All India rank-holder Chartered Accountant and a CFA charter-holder. She is a part of Bloomberg's Women Buy-side Network (India) and featured as Top 40 Alternate Investment Professionals in India by AIWMI.



Tarana Lalwani

**Partners,
InnoVen Capital**

Tarana Lalwani is one of the founding partners at InnoVen Capital, where she heads sourcing and execution of venture debt transactions. She plays an active role within the portfolio companies which encompasses facilitating business development, and planning and guidance on further fund raises. Prior to InnoVen she was a Principal at Seedfund, where Tarana sourced, evaluated and mentored early stage companies. She also works closely with the portfolio companies to get them to the next level of growth. Given her strong ties with angel groups like Mumbai Angles, where she was an active member and the venture investor community, Tarana continues to be involved in the early stage space mentoring and guiding founders on fund raising, strategy and business development, and dabbles a bit in some angel investing.

Tarana serves on CII Western Region Sub-Committee on Start ups and Entrepreneurship, as well is an advisor to Auerolis an early stage sector agnostic fund.

Tarana started her career in New York with Morgan Stanley, following which she joined Radian, a financial services firm, in their structured finance group. Tarana holds an undergraduate degree from LaSalle University, and an MBA from Columbia Business School, USA.

FEATURED SPEAKERS



Tejesh Chitlangi

**Senior Partner, Head – Financial Services,
Investment Funds & Regulatory Practice IC Universal Legal**

Tejesh has been regularly featured as India's top-most Investment Funds & Regulatory lawyer. Has been ranked as the "Global Elite Thought Leader" as well as the first and only Indian lawyer to make it to Asia-Pacific 2023 Top 10 Funds regulatory lawyers' list notified by Who's Who Legal (WWL), world's leading independent global ranking agency. He has also been adjudged as India's highest ranked lawyer for the year 2023 in investment funds space by Chambers & Partners, Asia Law as well as Lexology, world's leading independent law firm ranking agencies.

He is also recognized as the most quoted securities and financial services lawyers in India's business media and is a guest writer for leading newspapers and journals.

To his credit, are some of the biggest offshore and Indian Investment Fund structures, been assisted and advised by him. Under his leadership, the firm has maintained, over the past several years, a share of more than 30 per cent in the Indian private equity, venture capital, credit and hedge fund structuring/set-up space regulated under SEBI's alternative investment fund (AIF) regime. Tejesh has advised several global investors in structuring their large billion dollar deals.

Tejesh also advises majority of the Top Fifteen Indian asset management companies/mutual funds and biggest wealth managers. Under his leadership, firm is also credited for facilitating highest registrations with SEBI, for the clients across intermediary space. Besides negotiating several global PE/VC & M&A deals, with a primary focus on the financial services sector, Tejesh & team regularly assist Policy Makers (including Indian Government) & Regulators (SEBI, IFSCA etc), on various policy initiatives, drafting of new regulations and on international best practices. Tejesh is also a part of several regulatory working groups, including being a Member of the prestigious Expert Committee on Investment Funds constituted by IFSCA.

He holds a B.B.A. LL.B. (Honours) from the prestigious National Law University, Jodhpur, with specialization and rank in corporate and securities laws.

FEATURED SPEAKERS



Tushar Sachade

Partner,
Price Waterhouse & Co LLP

Tushar Sachade is a member of the Institute of Chartered Accountant of India.

He is a Partner at Price Waterhouse & Co LLP and is based out of Mumbai. He has over 26 years of experience in the field of Financial Services.

He has worked with a large number of clients in the Financial Services space and specializes in entry strategies and fund structuring of global, institutional and startup funds from the tax and regulatory perspective.

Tushar has also worked with various industry bodies. He has helped IVCA and FICCI and advised them on making representations on several industry issues. He has also been interacting regularly with regulators, including SEBI, on REITs-related legislation and AIF funds. He has also worked with GIFT and IFSC Authority to help frame regulatory and tax framework for IFSC. He is part of several committee such as VCC Committee, Investments Fund Committee and Longevity Finance Committee established by IFSC Authority.



Vikas Chimakurthy

CEO,
Kotak Realty Fund

Vikas Chimakurthy joined the Kotak Investment Bank in 1999 and has over 21 years of work experience in the financial services industry.

Vikas moved to Kotak Realty Fund in 2007. He is a Chief Executive Officer at Kotak Realty Fund where he oversees fund raising and investments and divestments.

Prior to Kotak Realty Fund, Vikas was in the M&A team of Kotak Investment Banking. His last role in the investment bank was as the head of the real estate and energy sector verticals. He had set up the coverage of the realty sector for Kotak Investment Banking. He has led several M&A transactions across sectors such as energy, telecom, technology, media and chemicals.

Vikas was also appointed as part time advisor to the Board of IL&FS (from November 2018 to September 2019) after the Government took control of the Board of the IL&FS.

Vikas holds a Bachelor's degree in Technology from the Indian Institute of Technology (IIT) Delhi, and an MBA from Faculty of Management Studies (FMS), Delhi University.



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FEATURED SPEAKERS



Vikram Gupta

**Founder and Managing Partner,
IvyCap Ventures**

Vikram Gupta is the Founder and Managing Partner of IvyCap Ventures, a USD 530 Mn (INR 4200 Cr+) fund that invests through the alumni ecosystems and manages more than 30 portfolio companies. His career spans over 30 years in Private Equity/ Venture Capital, Business Consulting, M&A, Strategy and Operations in Healthcare and Life Sciences, Education, Consumer, Technology and other industries. He has held leadership positions across various well-known companies in India and abroad.

Mr. Gupta worked in the US with IBM Business Consulting Services for over four years in strategy and planning, business development, and project management. During his stint with IBM, he conceptualized and led IBM's Healthcare and Life Sciences practice for Clinical Genomics. Before founding IvyCap, he was the founding member of the Piramal-sponsored USD 100 Mn Healthcare focused PE Fund that he conceptualized and raised in 2008 when the world markets were going through turmoil.

Mr. Vikram Gupta conceptualized and established India's first endowment Fund at IIT, Delhi which was inaugurated by the Honourable President of India in October 2019. He currently sits on the board of this Fund and is also helping quite a few other Indian Educational institutes to set up their Endowment Funds.

Mr. Gupta has been the Co-Chairman of PEVCAI (Private Equity and Venture Capital Association of India) at ASSOCHAM and is an active member of IVCA (Indian Venture Capital Association) and CII (Confederation of Indian Industry). He received the Distinguished Alumnus Service Award from IIT Delhi in the year 2020 in presence of the honourable Prime Minister of India. Mr. Gupta has completed his B.Tech. in Chemical Engineering from IIT Delhi and has an MBA degree in Strategy and Finance from Case Western Reserve University, Cleveland, Ohio, USA.



Vikram Raju

**Managing Director and Head of Climate Investing - Private Credit &
Equity, Morgan Stanley**

Vikram Raju is a Managing Director and serves as Head of Climate Investing for the Private Credit & Equity platform of Morgan Stanley Investment Management (MSIM). Prior to joining MSIM to set up the impact investing platform in 2014, Vikram was the Climate Funds Lead at the IFC/World Bank Group. Previously, he was a management consultant with McKinsey & Company and a portfolio manager with Lazard Frères. Vikram is a past Chair of the Impact Council at the Global Private Capital Association and is currently an adjunct faculty member with the Department of Food and Resource Economics at the University of British Columbia, Vancouver. Vikram received Masters degrees in Finance and International Affairs from Bombay and Columbia University, respectively. He holds the Chartered Financial Analyst designation.

FEATURED SPEAKERS



Vineet Rai

**Founder, Aavishkaar Group and Managing Partner,
Aavishkaar Capital**

Vineet Rai is the Founder of the Aavishkaar Group and Managing Partner of Aavishkaar Capital. Vineet believes in building impact ecosystems to deliver real impact as enshrined in the vision of the Aavishkaar Group and believes that Investing for Impact has the potential to change the world of finance irreversibly. Vineet joined the Private Equity Delegation to meet the Indian Prime Minister Shri Narendra Modi in 2021. He was earlier invited by the Prime Minister for consultations on doubling the income of the farmers in September 2017. He also called on the Finance Minister in 2021 to discuss the Impact focussed work of Aavishkaar Group.

Vineet has received numerous awards including the Indian Leader Championing Financial Inclusion at the prestigious 13th Inclusive Finance India Awards 2021, the Impact Investor of the Year by News Corp for 2016, Porter Prize for Strategic Leadership in Social Space, 2016, CNBC TV 18 Award for being the Catalyst Fund for India 2016, G 20 –SME Innovation in Finance Award 2010 in Seoul South Korea, UNDP-IBLF – ICC World Business Award in 2005 and Lemelson Award for Social Venture Investing. He is an Ashoka Fellow and Honorary Member of XLRI Alumni Association. Vineet featured on the cover of Forbes India, January 2018 issue. Paul Polman, CEO of Unilever endorsed the Aavishkaar Group for its efforts in furthering inclusive development. Vineet was member of the SEBI Working Group for the Social Stock Exchange in India. He serves as the Commissioner at the Business Commission for Sustainable Development, as Senior Advisor to the Blended Finance Working Group at OECD and as an Advisor to United Nations Economic and Social Commission for Asia and the Pacific Science Technology and Innovation Advisory Board.

FEATURED SPEAKERS



Vinod Murali

**Managing Partner and Co-founder,
Alteria Capital**

Vinod Murali is Managing Partner and Co-founder of Alteria Capital. Vinod has 20+ years of experience spanning Venture Debt, Mezzanine Capital & Structured finance. He has been engaged in the startup ecosystem in India for 15 years and is acknowledged as a pioneer of Venture Debt in India.

At Alteria Capital, Vinod has led several high profile deals including Dunzo, Spinny, Mensa Brands, Rebel Foods (Faasos), Jupiter, Country Delight, BharatPe, Lendingkart, Toppr (Byju's), Zest Money, Portea, Sunstone Eduversity, Universal Sportsbiz Pvt Ltd, Loadshare, Raw, Clover, Melorra, LBB, Generico (Zeno Health), Cropin, Mfine, Euler Motors, MuvIn, Nua, Ayu Health, Kaleidofin, Fingerlix, Faces, Cityflo, Happay, Onco, FisdOm, Instamojo and Damensch among others.

Prior to starting Alteria Capital, Vinod was Deputy Chief Executive Officer at InnoVen Capital India and Managing Director (2014-2017). During this period, Vinod was responsible for InnoVen India's venture debt business which included Origination, Execution and Portfolio Management.

Prior to joining InnoVen Capital (then named SVB India Finance) in 2008, Vinod worked in Citigroup as part of the Corporate and Investment Banking Group where he managed large Corporate relationships across Auto, Healthcare and Consumer industries besides starting Citigroup's Media lending practice. Prior to Citigroup, Vinod worked in ICICI Bank with stints across Corporate Branding, Rural and Agri Business & Corporate Banking.

Vinod holds a PGDBM (MBA) from the Indian Institute of Management at Ahmedabad and a Bachelor's degree in Technology from the Indian Institute of Technology at Chennai (Madras).




Vipul Roongta

**MD & CEO,
HDFC Capital Advisors**

Vipul is the Managing Director & CEO of HDFC Capital, the real estate private equity arm of HDFC group, and manages one of the largest residential funds in India focused on funding the development of affordable and mid-income homes. Over the last 2 decades, he has cumulatively been part of USD 5 Bn of real estate investments across 250 transactions in equity, mezz financing and performing debt in residential housing.

Vipul is focused on addressing the demand-supply gap for affordable homes and runs a food club in Delhi



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FEATURED SPEAKERS



Visalakshi Chandramouli

**Partner,
Tata Capital Healthcare Fund**

Visalakshi is the Founding member of Tata Capital Healthcare Fund, an India dedicated Healthcare & Life Sciences Private Equity Fund. She has spent over twenty-eight years across Healthcare Private Equity, Equity Research and Pharmaceutical R&D operations.

As the head of the Tata Capital Healthcare Fund, Visalakshi drives the fund raising and investment management activities of the fund. She has successfully led the fund raise in both vintages of the Tata Capital Healthcare Funds (I and II), with commitments in excess of USD 200MN from international and domestic institutional investors and corporates. She is actively involved in portfolio management through presence on Board and other committees of Investee companies. Under her leadership, the Tata Capital Healthcare Fund has delivered outstanding returns and boasts a robust performance track record - for which the Fund was awarded 'Healthcare Investor of the Year' for three consecutive years, 2018, 2019 and 2020 by Venture Intelligence.

Visalakshi has a vast experience within the pharmaceutical industry as well as commercial & investment experience in the industry.

She started her career as a research scientist at Cipla, a global pharmaceutical company and thereafter, spent over 12 years as Lead Healthcare investment analyst at leading financial services firms like Kotak Securities and Merrill Lynch where she was Senior Director of India Healthcare Equity Research and rated No. 2 in Asia for Healthcare for 2008 on the prestigious Institutional Investor (II) poll rankings.

Visalakshi is a Chemical Technologist from ICT Mumbai (specialization in pharmaceuticals & fine chemicals) and MBA (finance) from Mumbai University. She is also a graduate in Advanced Management Program (AMP) from the Harvard Business School. Visalakshi has also been recognized as 'India's Top 100 Women in Finance' by AIWMI (Oct.'2020). Visalakshi is also actively involved with industry associations like NatHealth as co-chair Western Region and as co-chair of Impact Future Project (IFP).

Outside of work, Visalakshi is training in the art of Hindustani and Carnatic Violin instrument styles.



Vishal Mahadevia

**Managing Director, India Head
Warburg Pincus**

Vishal Mahadevia is a Managing Director, Head of India, and member of the Executive Management group at Warburg Pincus. Prior to joining Warburg Pincus in 2006, he worked with Private Equity Funds, Greenbriar Equity Group, and Three Cities Research. He also worked as a Consultant with McKinsey & Company. Vishal is also a Director of IDFC First Bank Limited, Micro Life Sciences Private Limited, and Apollo Tyres Limited. He serves on the International Advisory Board of Center for the Advanced Study of India, the Board of the US-India Strategic Partnership Forum and the India Regional Board of Room to Read. He received a BS in Economics with a concentration in Finance and a BS in Electrical Engineering from the University of Pennsylvania.

FEATURED SPEAKERS



Vivek Soni

**Partner – M&A & National Leader, Private Equity Services,
EY**

Vivek Soni is a Partner with EY India's Mergers and Acquisitions team and National Leader of EY India's Private Equity practice.

Vivek is based in Mumbai and is responsible for leading the firm's initiatives across the private equity and venture capital eco-system. He handles the firm's relationships with several, large PE fund clients and leads a cross functional team tasked with coverage of our PE and VC fund clients and their portfolio companies. He is also engaged in several important M&A deals and advises clients on PE fund raises / divestures in Consumer Goods, Hospitality, Real Estate and Business Services sectors.

He has almost 27 years of consulting and deal advisory experience across diverse sectors and market segments across Indian and international markets. His experience encompasses private equity investing, investment banking, restructuring and turnaround, business development, debt financing, equity raising, new products development and structured finance.

Vivek is part of a rare group of professionals who bring together a depth of experience across sell-side advisory, buy-side PE investing and on-ground operational experience of leading and scaling up a PE-backed services business in India. Prior to re-joining Investment Banking / Consulting in 2016, Vivek was Operating Partner at Berggruen Holdings India, fund manager for a US headquartered PE fund styled family office with over \$3.5bln AUM and ~\$200mln invested in India. In this role, Vivek ran and scaled up two portfolio companies over a period of six years as Co-CEO. His earlier roles include real estate private equity investing with Lehman Brothers in India, structured finance with Bank of America and Lehman Brothers in London and 8 years with EY/ Andersen in his first stint as a due diligence specialist.

He has an MBA from London Business School and is a Chartered Accountant from ICAI, India.



Yashraj Erande

**Managing Director and Partner,
Boston Consulting Group (BCG)**

Yashraj Erande is a Managing Director and Partner in Boston Consulting Group's Financial Institutions, Corporate Finance & Strategy practices and he also leads the APAC Fintech team. Yash joined BCG, Mumbai in 2006 and rejoined in 2021. From 2019 to 2020, he created and founded a digital credit platform (NBFC). He also got featured in the Economic Times 40 under 40, 2018 edition.

At BCG, Yash has advised banks and non-bank financial institutions on topics including long range transformation in banking (digital, strategy, operations, sales force effectiveness, multi-channel strategy, technology architecture, analytics, and organization design). He has also participated in government and regulatory committees on payments.

During his time as an entrepreneur (2019 and 2020), Yash co-founded a new age credit platform (NBFC)—Growth Source Financial Technologies. He took Growth Source from one employee registered out of his apartment to over hundreds of employees with over ten branches, ecosystem partnerships, and a healthy, well-funded balance sheet.



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